The Post-Proceedings of the

U.S. Army Aviation and Missile Command 1997 Advance Planning Briefing For Industry

October 20-22, 1997

The Sparkman Center Auditorium Redstone Arsenal, Alabama

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Preface

This Post-Proceedings document contains revisions / additions to the original APBI Proceedings document distributed at the APBI on 20-22 October 1997

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Deputy for Systems Acquisition

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Program Executive Office for Air & Missile Defense (PEO-AMD)

Program Executive Office for Aviation

Missile RD&E Center - Vision and Strategic Plan

Aviation RD&E Center - Vision and Strategic Plan

Missile RD&E Center - Contract Opportunities

Aviation RD&E Center -Contract Opportunities

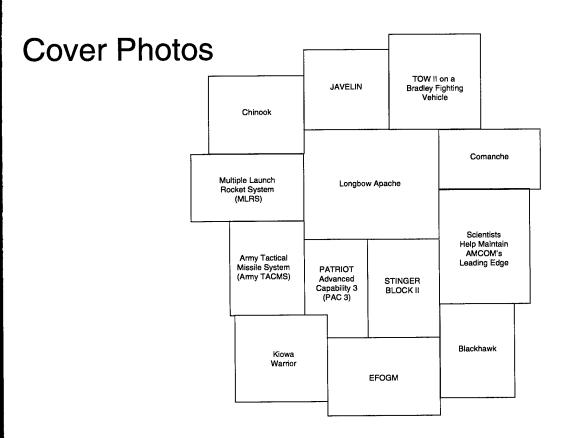
Redstone Technical Test Center (RTTC)

Air Defense Command and Control Systems (ADCCS)

Command Ombudsman

TRADOC Keynote Address

Office of the Assistant Secretary of the Army Research, Development and Acquisition Attendees



1997 APBI AGENDA

U.S. ARMY AVIATION & MISSILE COMMAND

ADVANCE PLANNING BRIEFING FOR INDUSTRY

MONDAY, OCTOBER 20, 1997

1300 - 1600 EARLY REGISTRATION - SPARKMAN AUDITORIUM (Bldg. 5304)

TUESDAY, OCTOBER 21, 1997		
0730 -	Registration - Sparkman Center Auditorium (Bldg. 5304)	
0815 -	Administrative Announcements Ms. Tammy S. Williams, Acting Technical Industrial Liaison, Technology Integration Office, Missile Research, Development, and Engineering (MRD&E) Center, U.S. Army Aviation & Missile Command (USAAMCOM)	
0820 -	Welcome MG Emmitt E. Gibson, Commanding General, USAAMCOM	
0835 -	U.S. Army Aviation & Missile Command Overview Mr. John M. Moore, Resource Management Directorate	
0905 -	BREAK	
0930 -	Deputy for Systems Acquisition BG Robert E. Armbruster, Deputy for Systems Acquisition	
1015 -	Program Executive Office for Tactical Missiles (PEO-TM) Ms. Vicky L. Armbruster, Deputy Program Executive Officer, Tactical Missiles	
1100 -	Program Executive Office for Air & Missile Defense (PEO-AMD) Mr. A. Q. Oldacre, Deputy Program Executive Officer, Air and Missile Defense	
1145 -	LUNCH at the Redstone Officers' Club Dr. Michael Andrews, Director for Technology Office of the Assistant Secretary of the Army Research, Development, and Acquisition	
1345	Program Executive Office for Aviation Mr. Paul Bogosian, Deputy Program Executive Officer, Aviation	
1415 -	TRADOC Keynote Address COL Mark P. Gay, Director, Future Battle Directorate, U.S. Army Training and Doctrine Command	
1500 -	BREAK	
1530 -	Missile RD&E Center Vision and Strategic Plan Dr. William C. McCorkle, Technical Director for Missiles, USAAMCOM and Executive Director Missile RD&E Center	

1615 -	Aviation RD&E Center Vision and Strategic Plan Mr. Tom L. House, Technical Director for Aviation, USAAMCOM and Executive Director Aviation RD&E Center	
1700 -	Question and Answer Session MG Emmitt E. Gibson, Commanding General, USAAMCOM	
1800 -	Reception - Redstone Arsenal Officers' Club	
WEDNESDAY, OCTOBER 22, 1997		
0800 -	Announcements Ms. Tammy S. Williams, Acting Technical Industrial Liaison, Technology Integration Office, Missile RD&E Center	
0805	Missile RD&E Center Opportunities Dr. Paul L. Jacobs, Associate Director for Technology, Missile RD&E Center	
0845	Aviation RD&E Center Contract Opportunities Mr. Robert V. Kennedy, Associate Director for Technology, Aviation RD&E Center	
0930 -	BREAK	
1000 -	Integrated Materiel Management Center (IMMC) Richard Turner IMMC	
1015 -	Redstone Technical Test Center (RTTC) Test and Evaluation Command Ms. Sharon A. Mueller-Myers, Contracts Specialist, RTTC	
1035 -	Instrumentation, Targets, and Threat Simulators (ITTS) Mr. Henry I. Jehan, Jr. ITTS, U.S. Army Simulation, Training, and Instrumentation Command	
1100 -	Redstone Arsenal Support Activity (RASA) COL Duane E. Brandt, Commander, RASA	
1115 -	Resource Management Directorate Mr. William G. Matthews, Deputy Director, AMCOM Resource Management Directorate	
1135 -	Air Defense Command and Control Systems (ADCCS) LTC James M. Althouse, Project Manager, ADCCS	
1150 -	LUNCH at the Redstone Officers' Club Mr. Laurence H. Burger, Director, U.S. Army Space and Missile Defense Command's Space and Missile Battle Lab	
1340 -	Acquisition Review Ms. L. Marlene Cruze, Director, AMCOM Acquisition Center	

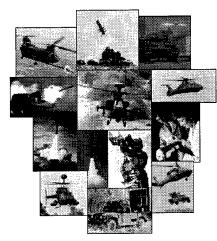
1400 -	Legislative Initiatives AMCOM Legal Office
1420 -	BREAK
1450-	Command Ombudsman Mr. John W. Finafrock, AMCOM Ombudsman
1510 -	Small Business Office Mr. John F. Nelson, Small Business Advocate, Small and Disadvantaged Business Utilization Office
1530 -	Question and Answer Session Dr. William C. McCorkle, Technical Director for Missiles, USAAMCOM, and Executive Director Missile RD&E Center





1997 Advance Planning Briefing for Industry

U. S. Army Aviation and Missile Command



MG Emmitt E. Gibson

Commanding General

U. S. Army Aviation and Missile Command Redstone Arsenal, Alabama



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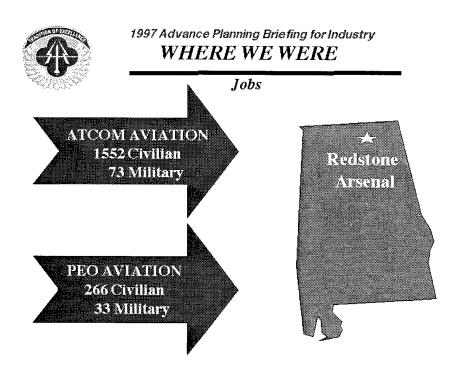
BRAC 95 THE DECISION

8 SEP 95 - BRAC List Approved by Congress

"Disestablish Aviation-Troop Command (ATCOM), vacate its leased facilities, and relocate its missions/functions:



- 1) Relocate Aviation RDEC, Aviation Management, and Aviation Program Executive Office (PEO) structure to Redstone Arsenal, Huntsville, AL <u>to form</u> the Aviation and Missile Command
- Relocate functions related to soldier system to Natick RDEC, MA, to align with Soldier Systems Command (SSCOM)
- 3) Relocate functions related to materiel management of Communications-Electronics to Ft. Monmouth, <u>Midalian</u> with the Communications Electronics Command (CECOM)
- 4) Relocate functions related to materiel management of automotive to Detroit Arsenabalignwith Tank-Auto & Arm Command (TACOM)"







1997 Advance Planning Briefing for Industry A HUNTSVILLE WELCOME!





1997 Advance Planning Briefing for Industry

THE AMCOM VISION

- The Army's 21st Century leader in equipping and sustaining technologically dominant aviation and missile systems.
- A total force of quality soldiers and civilians dedicated to:
 - » A flexible environment where people achieve full potential
 - » Consistently exceeding customers' expectations
 - » Teaming with our customers, industry, and the community
 - Providing world class support to our ultimate customer -- the soldier



1997 Advance Planning Briefing for Industry AMCOMMISSION

Develop, acquire, field, and sustain aviation and missile systems -- united with program managers, industry, and other partners -- to guarantee the Army's technological superiority on the battlefield.



AMCOM

Our Mission Is To Provide the Soldier With:

→ Leading Edge Technology

Army Aviation and Missilery Remains at the Forefront of Innovation, Change, and Technological Overmatch in Response to the Challenges of Force XXI, Vision 2010 and Army After Next. Today's Modernization is Tomorrow's Readiness.

→ Parts To The User

- The Right Part
 - In The Right Place
 - At The Right Time
 - In The Right Quantity
 - At a Reasonable Price

Aviation - Missiles

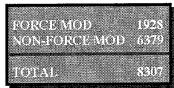




1997 Advance Planning Briefing for Industry MISSILE EQUIPMENT SUPPORTED BY AMCOM___



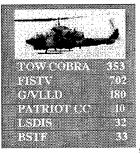












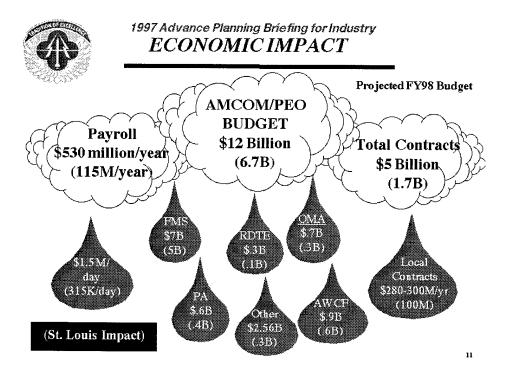
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PATRIOT FB - 50



1997 Advance Planning Briefing for Industry AVIATION EQUIPMENT SUPPORTED BY AMCOM

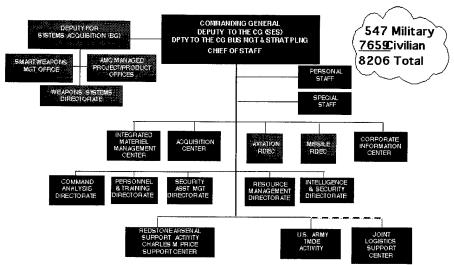






1997 Advance Planning Briefing for Industry \pmb{AMCOM}

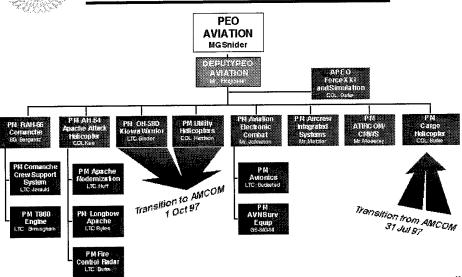
Redstone Arsenal, AL

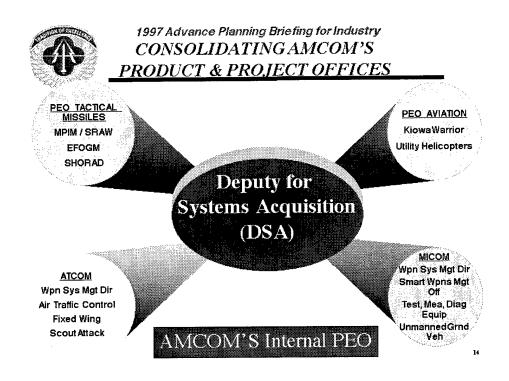




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PEO AVIATION

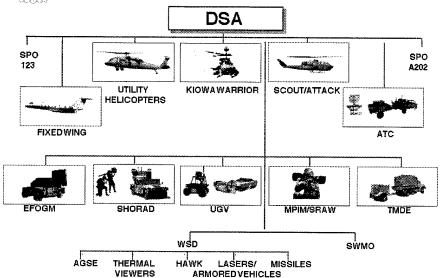






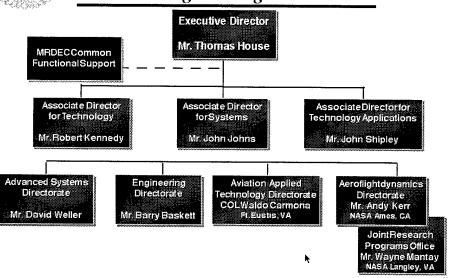
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DSA ORGANIZATION





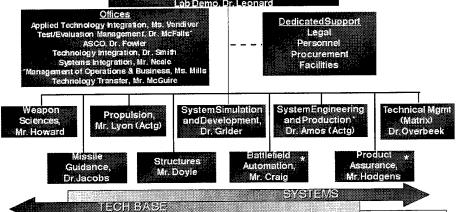
A viation Research, Development and Engineering Center





1997 Advance Planning Briefing for Industry Missile Research, Development, & Engineering Center

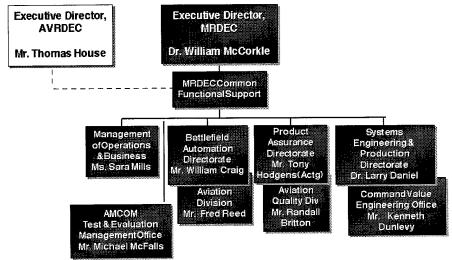
Executive Director , Dr. William McCorkle
Deputy, COL Greer
Associate Directors for Technology, Dr. Jacobs
Associate Director for Systems, Dr. Daniel (Actg)
Lab Demo. Dr. Leonard





1997 Advance Planning Briefing for Industry MRDEC Common Functional Support to the AVRDEC

"Aviation Common Functions





1997 Advance Planning Briefing for Industry Presentation Schedule

U.S. Army Aviation & Missile Command Overview Deputy for Systems Acquisition Program Executive Office for Tactical Missiles (PEO-TM) Program Executive Office for Air & Missile Defense (PEO-AMD) Program Executive Office for Aviation TRADOC Keynote Address Missile RD&E Center Vision and Strategic Plan Aviation RD&E Center Vision and Strategic Plan Missile RD& E Center Contract Opportunities Aviation RD&E Center Contract Opportunities Integrated Materiel Management Center (IMMC) Redstone Technical Test Center (RTTC) Instrumentation, Targets, and Threat Simulators (ITTS) Redstone Arsenal Support Activity (RASA) Resource Management Directorate Air Defense Command and Control Systems (ADCCS) Acquisition Review Legislative Initiatives Command Ombudsman Small Business Office



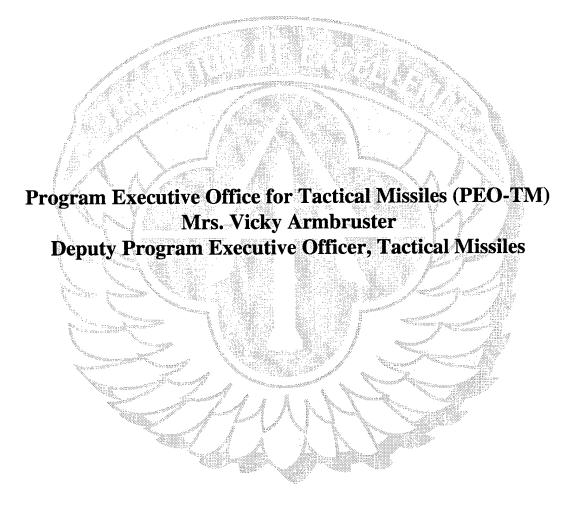


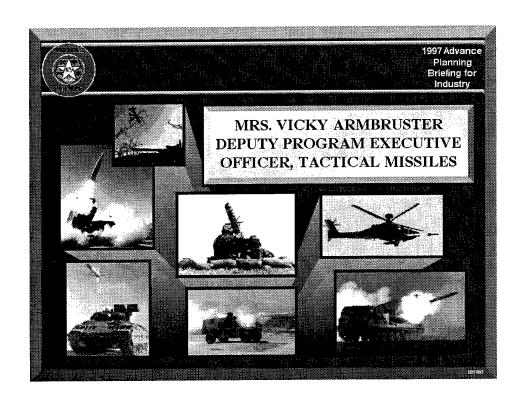
DEPUTY FOR SYSTEMS ACQUISITION

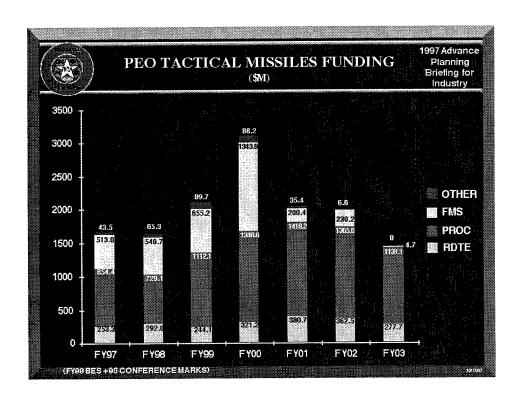
1997 Advance Planning Briefing for Industry

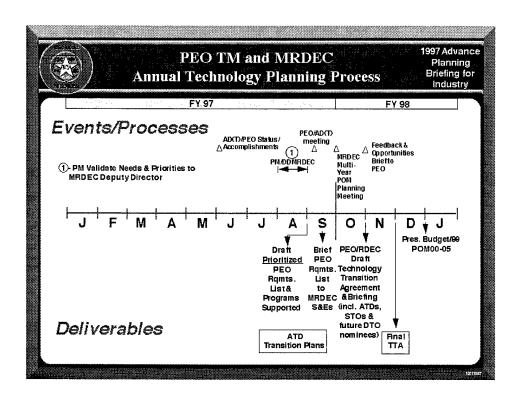
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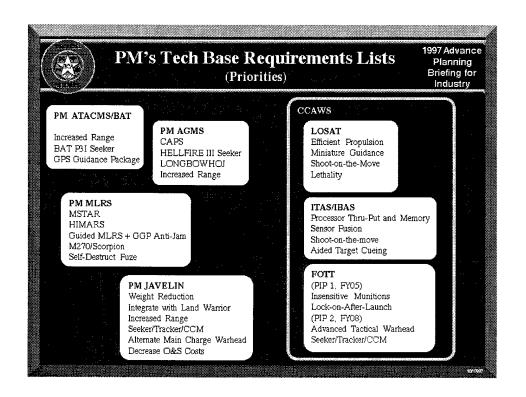
OCTOBER 1997 BG ROBERT E. ARMBRUSTER

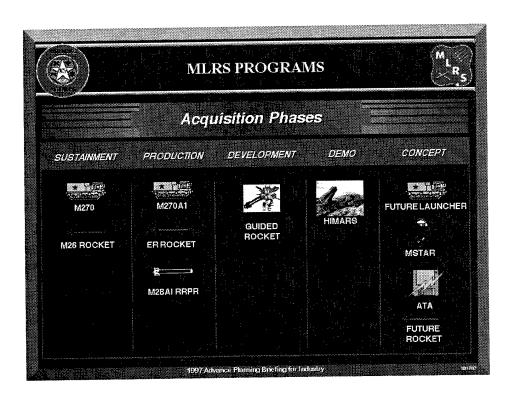


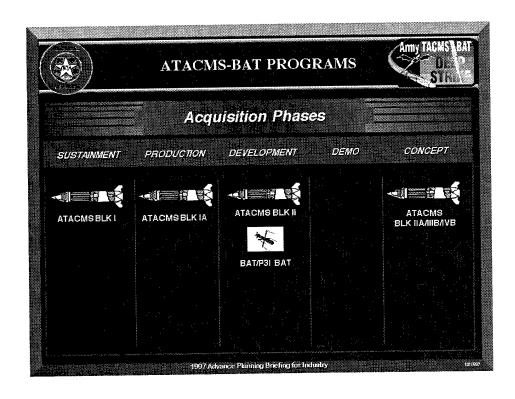


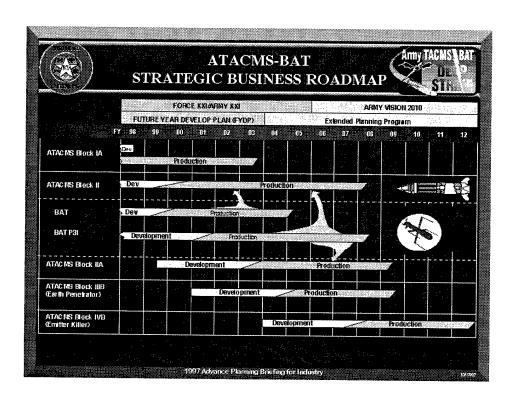


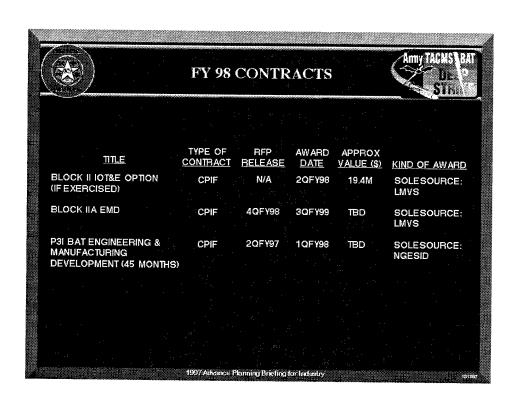


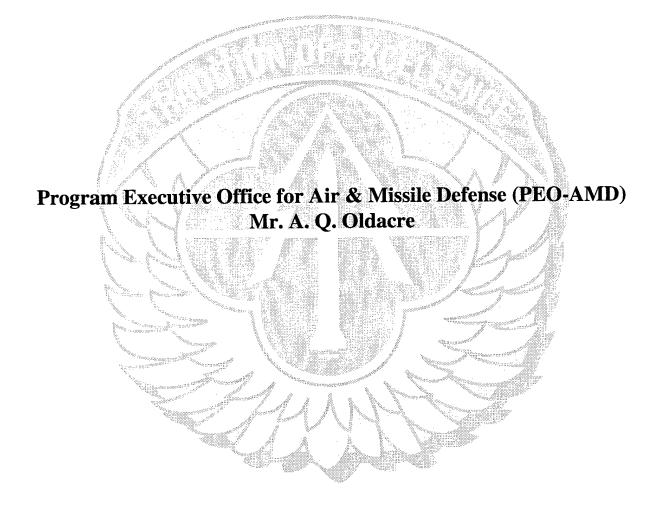


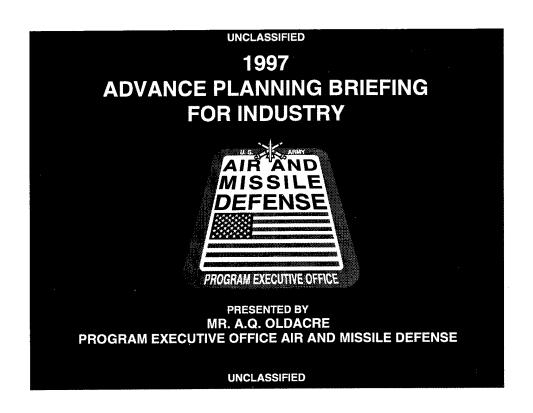


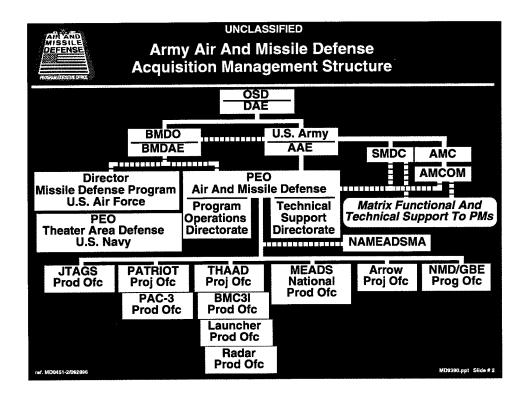


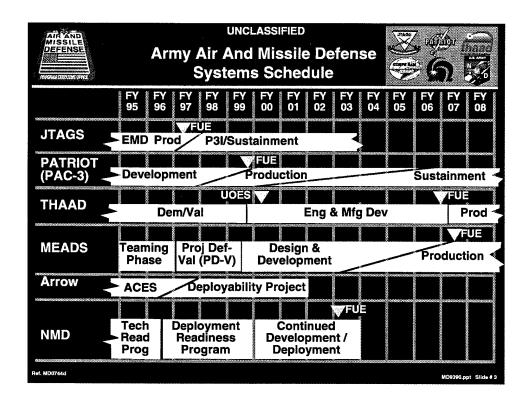


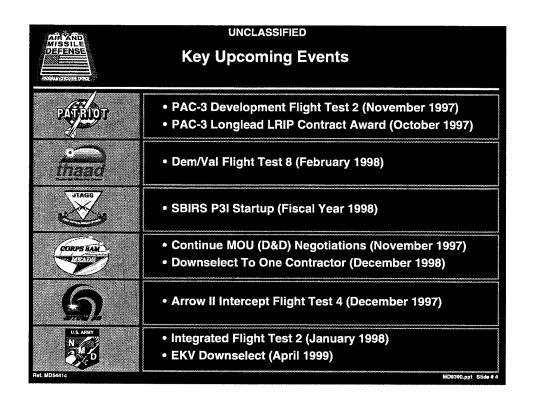












AIR AND MISSILE DEFENSE

UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
Low Voltage Power Supply (LVPS) **High Density Module**

Estimated Value \$500K-\$1M

Contract Point Of Contact Valeta Crandall (205-876-1109) Vern Chance (205-955-3654)

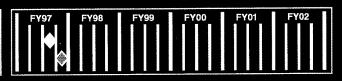
Contract Type FFP

Kind Of Award Competitive - Full And Open

Issue Draft RFP Issue Solicitation Contract Award



Program Description Development, Fabrication, Initial Testing, Delivery, And System Test Support For The Redesign And Prove-Out Of Low Voltage Power Supplies For PATRIOT.



UNCLASSIFIED **Contracting Opportunity** Contracting Opportunity Anti-Cruise Missile (ACM) Program Description **Option Exercise For ACM Critical** Materials For Test Support Which Are Necessary For Phase III (Test Phase) Estimated Value \$8M-\$11M Of The Program Contractor Contract Point Of Contact Valeta Crandall (205-876-1109) Raytheon Company Richard Brown (205-955-3806) Contractor Point Of Contact Contract Type Bob De Rosa (617-274-2898) CPIF Kind Of Award **Sole Source** Issue Draft RFP Issue Solicitation Contract Award

UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
PAC-3 Missile Low Rate Initial Production (LRIP)

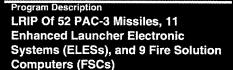
Estimated Value \$120M-\$130M

Contract Point Of Contact Valeta Crandall (205-876-1109) Larry Easterwood (205-955-3577)

Contract Type FFP

Kind Of Award **Sole Source**





Contractor

Lockheed-Martin Vought Systems

Contractor Point Of Contact Charlie Simpson (972-603-2807)





UNCLASSIFIED

Theater High Altitude Area Defense (THAAD) System



Illustration ncher Too 6

Objective

- Provide Aerial Defense Against Short and Medium Range Ballistic Missiles
- **Employ Hit-To-Kill Technology**
- Capable Of Both Endo- And Exo-Atmospheric Intercepts
- Constitute Upper Tier Of Two Tiered TBM Defense
- Field Two Battalions

Status

- · Currently In PDRR Flight/System Test Phase
 - 7 Flights Conducted
 - System is Fully integrated
- UOES Delivered Less Missiles
- Cause Of Flight Test 7 Failure Contaminant Introduced By Shorting Plug
- Next Flight Test February 1998
 - 2+4 Approach
- Milestone II FY99
- Current Program FUE FY06
- Focus On Component Reliability And Improved End-To-End Ground Testing Of Missile

Schedule

EFENSE

UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
THAAD User Operational Evaluation System (UOES)

Estimated Funding \$190M-\$195M

Contract Point Of Contact

W.L. Schick (205-955-3044)

Contract Type **CPFF**

Kind Of Award

Exercise Of Existing Contract Option

Program Description

Contract Option To Manufacture, Integrate, Assemble, Ground Test, And Deliver 40 Missiles For The **THAAD User Operational Evaluation** System (UOES).

Contractor

Lockheed-Martin Missile And Space

Contractor Point Of Contact Perry Bakke (408-756-7669)





UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
THAAD Engineering Manufacturing **And Development**

Estimated Value \$340M-\$350M....FY99 \$340M-\$350M....FY00

\$340M-\$350M....FY01

Contract Point Of Contact W.L. Schick (205-955-3044)

Contract Type

CPAF

Kind Of Award

Sole Source

Program Description

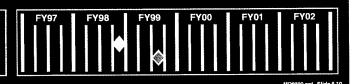
The THAAD System Is The U.S. Land-Based Upper Tier TMD System. The High Altitude And Wide Area **Protection Furnished By The THAAD** System Will Complement The Lower Tier Systems.

Lockheed-Martin Missile And Space

Contractor Point Of Contact

Perry Bakke (408-756-7669)

Issue Draft RFP Issue Solicitation Contract Award



AIR AND MISSILE DEFENSE

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Contracting Opportunity



Contracting Opportunity
Software Independent Verification
And Validation (IV&V)

Estimated Value \$90M—\$110M

Contract Point Of Contact W.L. Schick (205-955-3044)

Contract Type CPAF

Kind Of Award Small Business Set Aside

▲ Issue Draft RFP ◆ Issue Solicitation ♦ Contract Award



Program Description

THAAD.

Software IV&V To Support And

Maintain The Transition From

Program Definition And Risk Reduction (PD&RR) Phase To The Engineering Manufacturing

Development (EMD) Phase Of

AIR AND MISSILE DEFENSE

UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
Simulation/Hardware-In-The-Loop
(HWIL) Development

Estimated Value \$40M-\$50M

Contract Point Of Contact W.L. Schick (205-955-3044)

Contract Type

Kind Of Award Sole Source 8(a) Award Program Description

Scientific, Engineering, Analysis, And Technical Efforts To Design, Continue To Develop, Fabricate, And Test Simulations, Drivers, And HWIL For The THAAD System.

Contractor

Tech Masters, Inc

Contractor Point Of Contact

Frank Jennings (205-721-6613)

▲ Issue Draft RFP◆ Issue Solicitation♦ Contract Award





UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity **Design and Development**

Estimated Value

In Excess of \$1B

Contract Point Of Contact U.S. MEADS National Product Office (205-895-4080)

Contract Type

CPIF

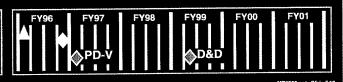
Kind Of Award

Limited Competition

Program Description

MEADS Provides Protection Of The Maneuver Forces. MEADS Defends **Critical Assets And Forces Of Both** The U.S. Army And U.S. Marine **Corps By Providing Robust Defense Against Mass Casualty And Mass Destruction Producing Weapons Such As Cruise Missiles** And Short Range Ballistic Missiles.





UNCLASSIFIED



Contracting Opportunity

Modified Arrow Radar Seeker Test Set

Estimated Value \$400K-\$600K

Contracting Opportunity

Contract Point Of Contact Kim Smith (205-955-4665)

Contract Type CPFF

Kind Of Award **Sole Source** Program Description

To Provide A Modified Arrow Radar Seeker Test Set For Use In **Emulations Of The Seeker For** Software And System Tests.

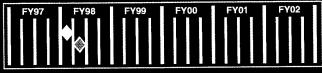
Contractor

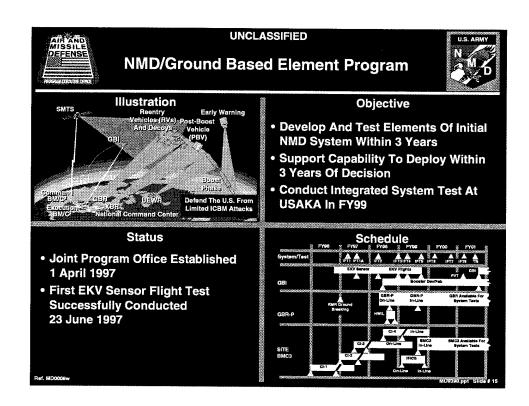
Lockheed-Martin

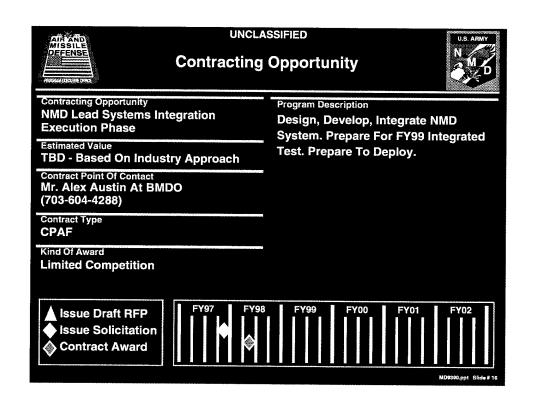
Point Of Contact

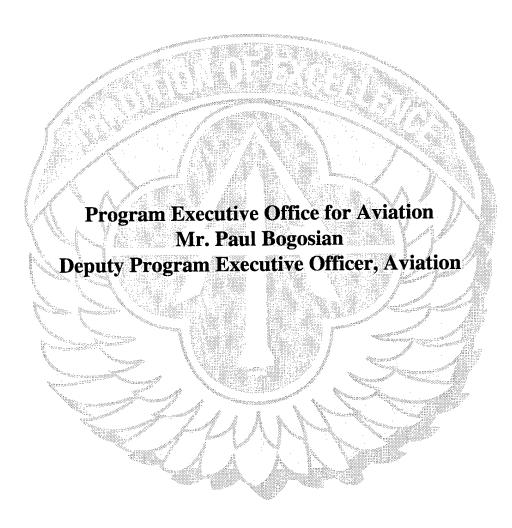
Ed Surowiec (407-356-3257)

Issue Draft RFP Issue Solicitation Contract Award











Mr. Paul Bogosian
Deputy Program Executive, Aviation

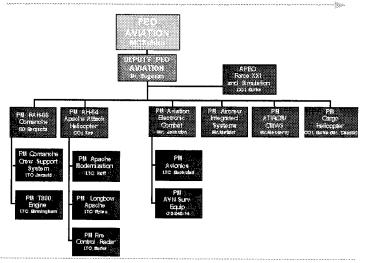


PEO, Aviation Goals

- Modernize Army Aviation for Least Cost IAW Army Vision 2010
 - Leverage Acquisition Reform, Science & Technology,
 Recapitalization, Contractor Logistics Support
- Ensure Required Aviation Systems Are Ready and Equipped for FY00 Digitized Division
 - Longbow Apache
 - Kiowa Warrior
 - Army Airborne Command and Control System (A2C2S)



PEO TEAM





PEO Aviation

CIV 20 79	Mii 3 15	707 23	FY98 Personnel Requirement Type	AMCOM Matrix Support	Contractor	Other MSC	
	_	23	Requirement Type	Matrix Summer			
79	15			mon iv 20thnu	Support	Support	Tota
		94	Logistics Support	63	34	110	20
80	9	89	Programs/Proc Support	35	25	61	12
	3		Technical Support	105	113	170.6	40
73	10	83	Totals	203	172	183	72
18	2	20					
<u>16</u>	<u>2</u>	<u>18</u>		LI SIGN	1 in	<i>1</i> 1 j.,	4
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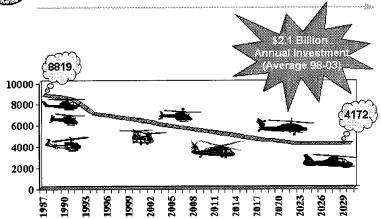


PEO Aviation Move Schedule

PEO HQ 71% Comanche PMO 79% Black Hawk PMO 68% Apache PMO 72% ACIS PMO 72% (Air Crew Integrated Systems) Kiowa Warrior 68% AEC PMO 72% (Aviation Electronic Combat) Cargo PMO 55%		June July		September	% movers
Black Hawk PMO Apache PMO ACIS PMO (Air Crew Integrated Systems) Kiowa Warrior AEC PMO (Aviation Electronic Combat) Cause PMO	PEO HQ	£.			71%
Black Hawk PMO Apache PMO Apache PMO ACIS PMO (Air Crew Integrated Systems) Kiowa Warrior AEC PMO (Aviation Electronic Combat) Carree PMO	Comanche PMO				79%
Apache PMO ACIS PMO (Air Crew Integrated Systems) Kiowa Warrior AEC PMO (Aviation Electronic Combal)	Black Hawk PMO		Į		68%
ACIS PMO (Air Crew Integrated Systems) Kiowa Warrior 68% AEC PMO 72% (Aviation Electronic Combat)	Apache PMO			£/AUX000000/1	72%
Kiowa Warrior 68% AEC PMO 72% (Aviation Electronic Combat)	ACIS PMO	V			72%
AEC PMO 72% (Aviation Electronic Combat)	(Air Crew Integrated Sy	stems)			
(Aviation Electronic Combat)	Kiowa Warrior				68%
Corres BMC	AEC PMO				72%
Carra DMO	(Aviation Electronic Co	ombat)			
	Cargo PMO		\$5555 y 1 mm		55%



Aviation Modernization





PEO Aviation Budget (\$ in Millions) BES (15 Sep - Before Congressional Reductions)

RDTE	98	99	00	01	02	03	Tota!
Comanche	282.0	371.9	441.3	587.0	738.2	778.1	3198.5
Apache	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AEC	69.4	67.2	9.4	7.9	60.5	50.9	265.3
ACIS	7.7	9.0	6.4	9.5	6.5	5.0	44.1
Cargo	22.6	28.8	8.2	1.0	0.0	0.0	60.6
Total	382.0	476.9	488.4	610.5	805.2	834.0	359 7.0
APA							
Comanche	0.0	0.0	0.0	0.0	0.0	5.7	5.7
Apache	566.4	723.8	824.5	800.1	810.6	766.1	4491.5
AEC	99.4	132.0	172.8	132.9	249.5	303.5	1090.1
ACIS	12.5	9.3	4.6	1.5	22.4	36.8	87.1
Cargo	63.9	108.6	116,6	278.3	451.2	458.3	1476.9
Total	742.2	973.7	1118.5	1212.8	1533.7	1570.4	7151.3
Total	1124.2	1450.6	1606.9	1823.3	2338.9	2404.4	10748.3

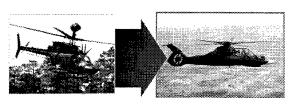


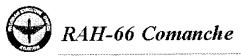
The Modernized Fleet



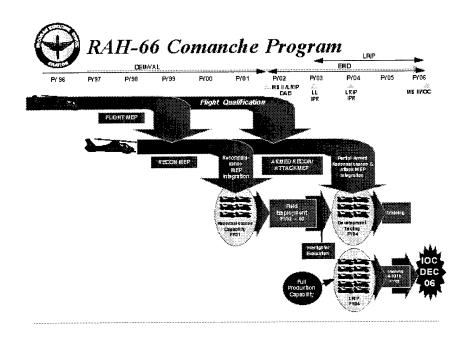






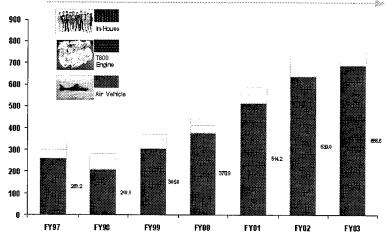




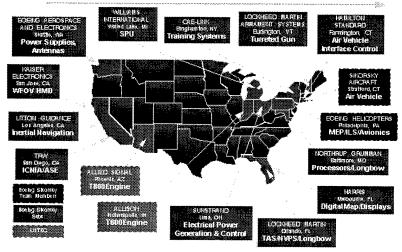




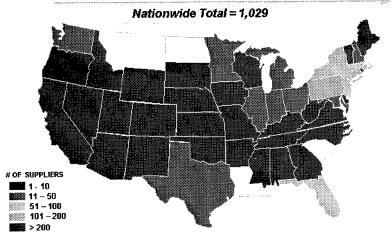
Comanche Funding Line (Less FCR)





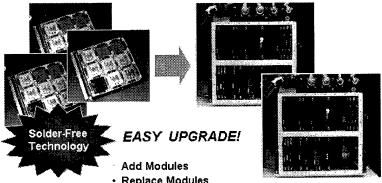




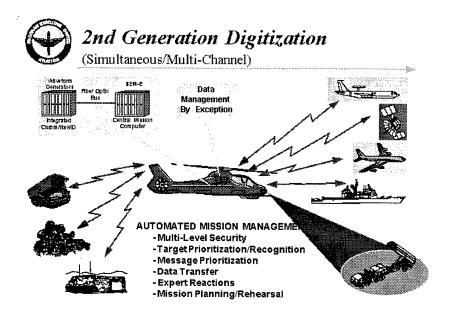




Designed For Growth and Technology Upgrades **Two Mission Computers SEM-E Modules**



- Replace Modules
- · Replace Multi-Chip Packages





Science and Technology Support

Comanche Technology Challenges Status (3-6-97)

No.	Top 9 Texis Challenges	Assigned Government Organication	Status	Technology is sue
1.	High Temperature Composite Materials	AYRDEC-AATD (Phil Leferriere) 747-878-3977	3	Current Shafts within Firewall are Subject to Failure Due to Heat or Fire. Need Low Costh ightweight High Temperature (>1100 Deg.F) Drive Shaft.
2.	LO Canopy Transparency	AVRDEC-AATB (Mac Dinning) 757-878-2561	(Multiple Scatter Between Rotor and Canopy Dominates Dynamic Signature at Some Viewing Aspects
3.	Lightweight, Ballistic Armor	AV RDEC - AATD (Kent Smith) 757-878-5875	(Existing Armor Technology Will Not Provide Ballistic Protection At Desired Low Aerial Density
4.	Helmet Mounted Flat Panel Display	NYSED (Howard Kesster) 703-704-1382	•	Need For High-Light-Throughput Operation Integrated Heater Element, and Full MIL Rugge dization
5.	Paint (IR, Visual, etc.)	AYRDEC - AATO (Mac Dinning) 757-8787-2561	(Y)	Current Baseline MIL-SPEC 46186 Aircraft Green Paint Does Not Meet Comanche Established Requirement
6.	LO Die le ctric High Strength Materials	AVRDEC – AATD (Mac Dinning) 737-878-2361	w	Material Design Required to Overcome High Frequency Skin Limitations and Improve RCS Performance Over Baseline Skin



Science and Technology Support (Cont'd)

Comanche Technology Challenges Status (3-6-97)

No.	Top 9 Tech Shallengea	Assigned Government Organization	Gtatura	Technology lasue
7.	Aluminum Berylium/Lithium Aluminum	AVRDEC-AATD (Michael Galvas) 757-878-5732	₿	Corrosion Protection Coating Technology and Methods For Application of Coatings
8.	Regime Recognition, Safe-Life and Damage Tolerance (Usage Monitoring)	AVRDEC (Jack Tanney) 747-878-4602	0	Regime Recognition Integration and Ris & ReductionRegime Recognition Application to Usage Monitoring
9.	ECS/Regenerative Filters	AY RDEC - AATD (Kevin Nolan) 757-878-5875	W	Current Pressure Swing Absorber (PSA) Filter Failed to Meet Established Performance Requirement



- Description: Aircraft development contract for the RAH-66 Comanche.
- · Sole Source-Boeing/Sikorsky
- Value: \$1.7B
- POC: Carolyn Orf (205) 842-7743





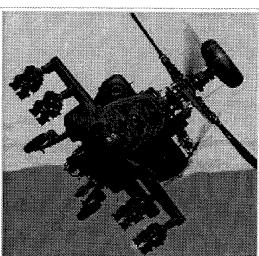
• Description: Engine development contract for the RAH-66 Comanche.

· Sole Source-LHTEC

Value: \$227M

• POC: Carolyn Orf (205) 842-7743







Longbow Capability







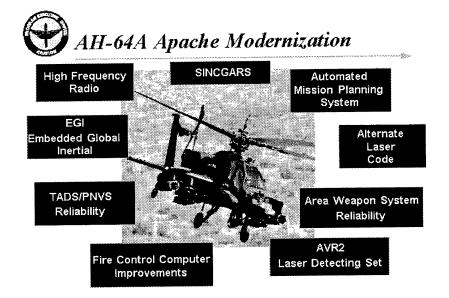
Terrain Profile

Air Targeting

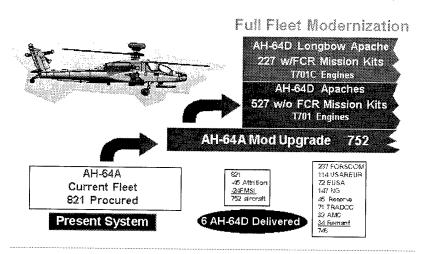
Longbow Apache Provides:

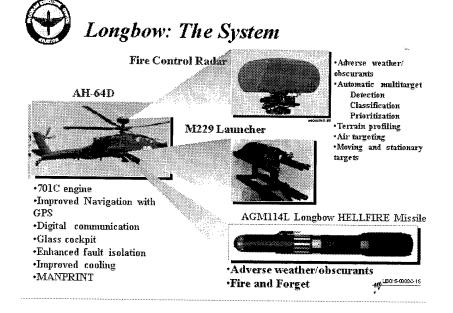
- Automatic target detection, classification, and prioritization
- Adverse weather precision strike capability
- Multi target engagement capability
- Fire and forget capability
- Destruction of Enemy Air Defense

Ground Targeting











Apache Challenges

- Top five technical:
 - -Improved Sensors
 - -Digitization
 - Software Acquisition/Support Under Commercial Practices
 - Propulsion / Drive Train Upgrades
 - Airframe Life Extension



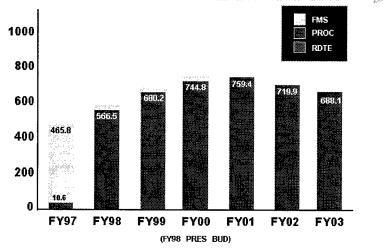
Apache Challenges

- Top five technical:
 - $Improved \, Sensors \,$
 - $\\ \textbf{Digitization}$
 - Software Acquisition/Support Under Commercial Practices
 - Propulsion / Drive Train Upgrades
 - Airframe Life Extension

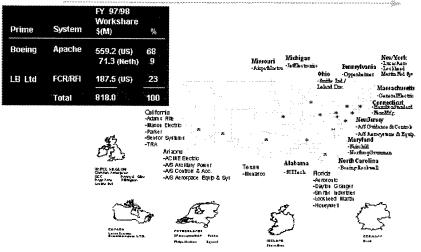
P70981



Apache Funding (\$M)









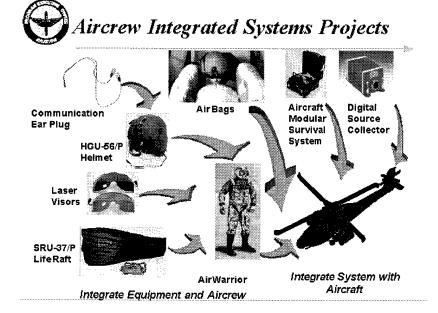
- Description: Multi-year contracts for production of the AH-64D Longbow.
- · Sole Source-Boeing/Multiyear
- · Value: \$4.9B
- POC: Joanne Kennedy (205) 313-4029



- Description: Multi-year contract for production of the AH-64D Longbow Fire Control Radar.
 - Requires Congressional Approval
 - Award Date: Dec 97
- Sole Source-Lockheed/Martin
- · Value: \$533M
- POC: Joanne Kennedy (205) 313-4029

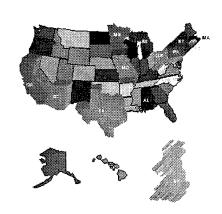


- Description: Multi-year contract for production of the AH-64D Longbow Radar Frequency Interferometer.
 - Potential contract in negotiations
 - Award Date: Dec 97
- Sole Source-Lockheed/Martin
- Value: \$92M
- POC: Joanne Kennedy (205) 313-4029

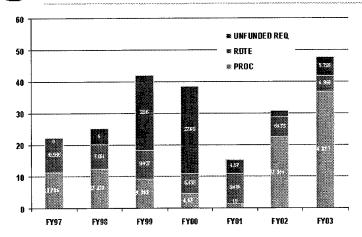




		FY97.	/98
		WORK S	SHARE
PRIME	<u>System</u>	\$(M)	<u>%</u>
Gentex	AIHS	5.994	12
Simula	CABS	27.138	55
Motorola	Air Warri	or 6.8 68	14
AOtec	JALEPV	4.215	8
Production Products	CEP	0.100	<1
Smiths Industries	DSC	0.100	<1
Programmatic and Technical Support	All	4.337	9
	TOTAL	48.752	100



ACIS PMO Funding



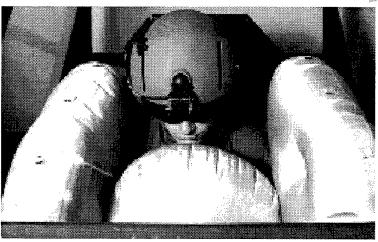


Future Technology Needs

- Light Weight Helmet Mounted Display Components
- Air Bag Gas Generators
- Weight and Bulk Reduction
- Heat Stress (Eliminate) for Air Warrior Components
- Significant O & S Savings from Digital Source Collector



Cockpit Airbag System





 Description: The Digital Source Collector is a multifunction data recorder which will simultaneously acquire and process flight performance, aircraft structural, engine, and drive train electronic data, and voice interchanges during flight.

· Award Date: October 98

· Competitive-COTS

· Value: \$72M

• POC: Bob Sheibley (205) 313-4265





- Description: AW is the rotary wing aviation focus for providing a
 mission tailorable system that standardizes and integrates Aviation Life
 Support Equipment (ALSE) for aircrews during flight and ground
 operations. Some portions of the system will interface with aircraftmounted equipment and will require integration through a common
 interface and designed-in compatibility.
- Award Date: October 98

Competitive

· Value: \$92M

• POC: Paul Bippen (205) 313-4263



Description: AW is the rotary wing aviation focus for providing a
mission tailorable system that standardizes and integrates Aviation Life
Support Equipment (ALSE) for aircrews during flight and ground
operations. Some portions of the system will interface with aircraftmounted equipment and will require integration through a common
interface and designed-in compatibility.

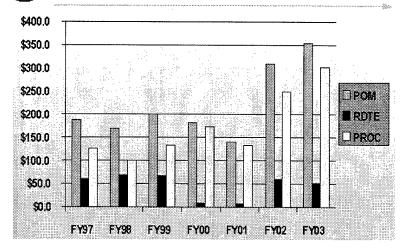
Award Date: October 98

· Competitive

Value: \$92M

POC: Paul Bippen (205) 313-4263

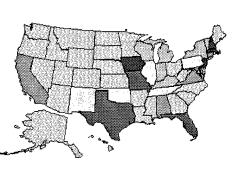
PM AEC POM Funding Line (\$M)





AEC Contractor Location By State

CONTRACTOR	PROGR.A	FY	97F YEE	91	-
ABBURANCE TECH CORP	A2023_DIU XOLGP2, DU TF XXI	٠	22,M1	∎A	7.25
ASTROHAUTICS	GF3		1J 47	W1	127
EOEHG (F DHB)	ATRUL ATRONI. AHAAR C-2281. Idn	•	16,862	■0	134
CAS	AHMR C-ZZI, ATIRCII	•	\$7 0 8	Æ	\$10°
DYHCORP	AHARC-221, AHAUR-2A, GP3, AUESSA	•	18,762	тx	4.75
GEC S ARCOHI	GP3	•	1BJ S	HJ	4.75
MORE AMEIT	GF3		120	FL	1.25
HUGHER, DAHBURY	AHAUR-ZA	1	792	CT	2.7
ιπ	ATRUL AHIARC- 220	•	29,639	HJ	10.1
LOCKHEED BAHDERS	ATIRCO	ŧ	KS, 20	HH	12.9
ROCHWELL INTL	ide . Andr C-164, Andr C-231, Aeps	٠	15,440	t A	16.8
BAC	AHMR C-164, TF 200, AMM2, ABF2	•	12,860	CA	1.0
BIKOMBKY	ARC-ZE		5D CD	CT	2.7
I AT ELVICE	IDM	•	ZJ 16	FL	22
THC W SICS	A2023_AH/ARC- 164_AH ARC- 220_TF XXI_ 188	•	10,022	80	113



ONLY CONTRACT TOTALS GREATER THAN \$5M SHOWN



AEC Contractor Locations

(Totals Less Than \$5.0M)

CONTRACTOR	FR DG RAII	EABSEABS	at	-	CONT RACTOR	PROGRAM	FY 87/FY 82	21	₩.
EL HOUSTRES	AH/ARIC-164	6 70	PA	0.0%	180AD-RAYTHEDN ESYS	AN/ARC-220	1,44	KY	0.79
ELED SCHAL	ACCUSE TO XXX	6 2553		0.4%	NOTTON .	AM PB	8 434	ÇA	0.15
RUHC .	ARC-ZZI	6 FEE		B.1%	LOCAL ECONOMY (ST LOUIS)	TF XXI	● 201	100	80.04
ELL NELICOPTERS TEXTROR	MHANG-728	6 Abril	1X	0.94	TOCK BEED MAKEIN LED	AR/ARC-220,			
OFING SINGRIKYACSUPT	OW SEC. 220	1 4.00			and the second second second second	IDM .	2,270	MY.	. 0,49
		\$ 100	TH	0.04	LOCKHEEDMARTIN LOG	ANARC-228, IDM	T 14	8000	
JE BER	ATRUJATECE . TF 200		103		MANTECH	ARC-220	1,119	48	9.29
		\$ 100	AL	0.5%			\$ 520	163	0.17
GERÓ	era -	5 57	10	0.0%	MASHORICAIRC	A2C2 2	6 700	104	0.14
OLED AN RESEARCH CORP	35.00		98 A.		MATIONALNO.	AMPS ANARC-			
	AFPE ANAPAD	£ 124	FL	U.0%		920, GPS (DA	6 1,212	8.1	8.24
KOSE PLI TER BOSENCE CORP	221	90,800,00	3.00		SD:	AM PE			MP.
at a.RC	1E301	8 44 1	ga.	0.7%		I CM	\$ 2,460	AL	0.67
		6 185	80	0.94	BME HIND	AMPR OPS	\$ 2.887	231	2.49
Homeering & Profession at Buca	· 建剂,APU	6 40	H.i	0.7%	\$11	ASCER DIVING			
RERTEC	ARCE	£ 110		9.8%		T F 890	8 4.460	E)	8.94
MANAGED EPENSE CORN	281/RC-18	•			TRICKOL	AURCIAIM		110.00	
		6 4,6 01		0.74		AN/ARC-164	\$ 2,780	AL	9.64
T MESSE ARCH SKIETTURE	AHARO-ZB	£ 280	ı.	8.5%	UNO LEAK BEFORES, INC	A 1/A NC-728			
KNONATHE CONCEPTS BC	AKANDANI,				18TECHES	icu		OF	9,84
	DF	6 W12	UA	8.7%			(49)	83	0.19
					WESTAR	TE NG, AND RC-			
\$1800H	ANAPCES.	t 100	80	8#4	l	G PIL EDIA	t 1.98		6.21



No.	Technology Challenge	Assigned Gov't Organization	Status	Technology Issues
1.	Broad-Band Laser Sources For Infrared Missile Jamming	NVESD (Dr. Joe O'Connell) 908-427-4870	Y	Current Lasers Operate Naturally at Only a Few Specific Wavelengths in the Infrared
2.	Integrated Obstacle Avoidance System	NVESD (Dr. Joe O'Connell) 908-427-4870	Ÿ	In Order to Detect and Avoid Wires at NOE, a High Repetition Rate Laser Radar Technology is Required
3.	Micro-Electronic Miniaturization	CECOM RDEC	Ų.	Electronics That Can Withstand Extreme Military Environments
4.	Increasing Antenna Effectiveness	CECOM RDEC (John Prorok) 732-427-3548	\	The Close Proximity of Many Antennas on Platforms Results in "Co-Site" Interference Problems



- Description: Hardware procurement of the AN/ARC-220, VRC-100, and maintenance trainers. The AN/ARC-220 is an HF radio that will provide secure and non-secure voice and data communications.
- · Award Date: 2nd Quarter, Fiscal Year 98
- · Sole Source-Rockwell Collins
- Value: \$21.9M
- POC: MAJ Crabb (205) 313-6608





- Description: Aircraft integration kits for UH60, AH64A/D and OH58D.
 - Award Date: 3rd Quarter, Fiscal Year 98
- Sole Source (aircraft manufacturer)
- Value: \$17.3
- POC: MAJ Crabb (205) 313-6608

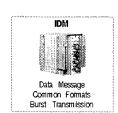




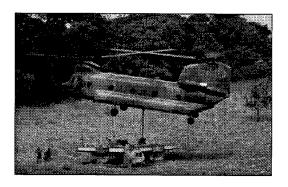
- Description: EMD and programmatic support for ATIRCM. ATIRCM
 is an airborne system which provides infrared homing protection to the
 aircraft by detecting and defeating approaching anti-aircraft missiles.
- · Sole Source-Lockheed Martin/Sanders
- Value: \$21.8M
- POC: Dr. Messervy (205)313-1049



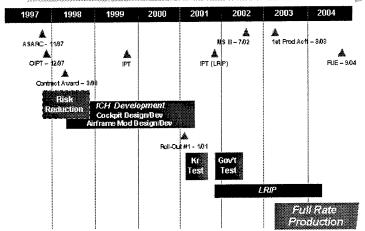
- Description: Hardware procurement of the IDM. The IDM is a multiservice, interference-resistant modem.
 - Award Date: October 98
- Competitive
- · Value: \$18-25M
- POC: Mr. Tim Floate (205) 313-0638













MS II ▼									
FY	97	98	99	00	01	02	03	To Complete	Total
RDT&E	17.1	22.6	28.8	8.2	1.0			0.0	77.7
Procure				29.2	77.1	229.7	235.7	2,837.1	3408.8
Sub Total	17.1	22.6	28.8	37.4	78.1	229.7	235.7	2,837.1	3486.5
Quantity						12	18	270	300



DEFICIENCIES

- Rising O&S Costs and Readiness at Risk
- · Avionics/Electronics
- · Lift Performance

SOLUTION

- Vibration Reduction and Overhaul/Remanufacture
- Modernize to Digitization Capability
- Engine Conversion From 712 to 714 with FADEC



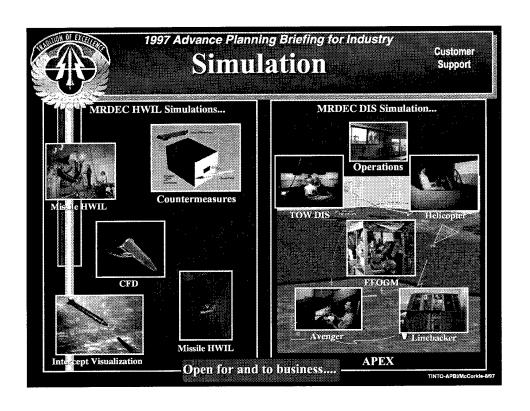


- Description: Design and implement a modernized cockpit compatible
 with the future "digitized battlefield." The cockpit will feature longrange precision navigation and communication, open system
 architecture, and compatibility with Aviation Mission Planning System.
- · Sole Source: Boeing
- Value: \$300M
- POC: Cliff Karvinen (205)-313-4308

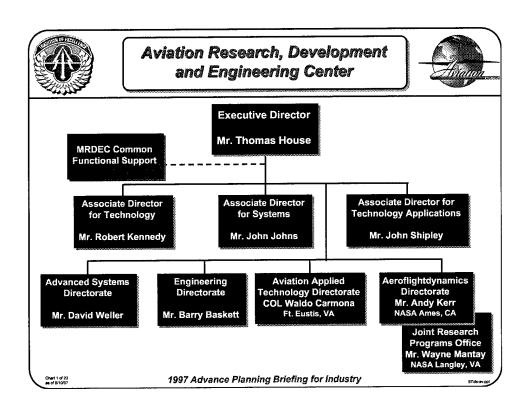


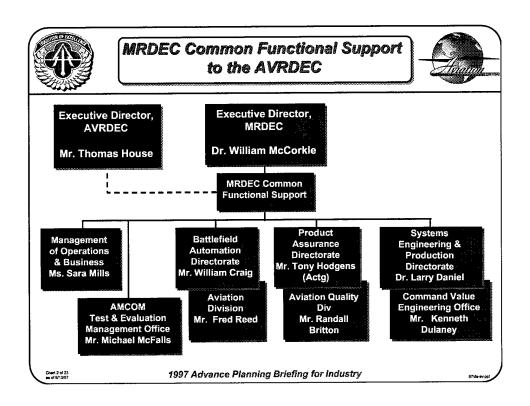
- Description: Update existing trainers and provide new cockpit and maintenance trainers for the Cargo Helicopter.
- Competitive
- Value: \$100M
- POC: Cliff Karvinen (205) 313-4308



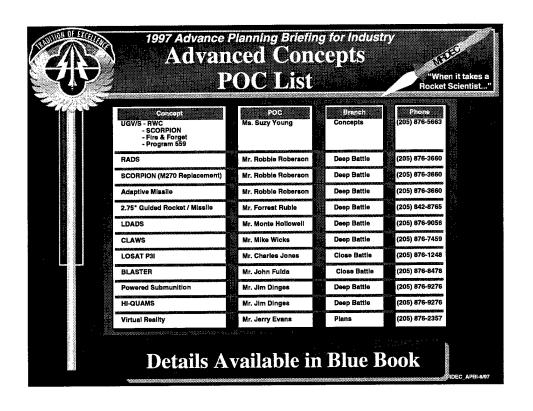


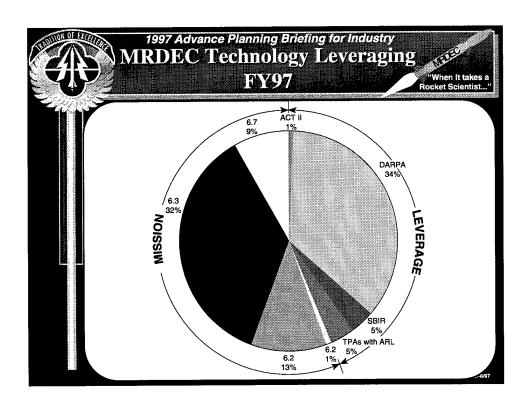




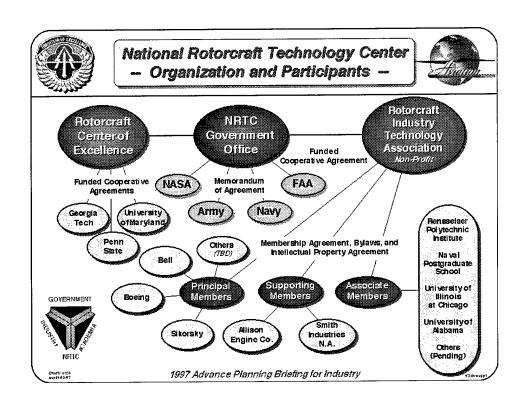


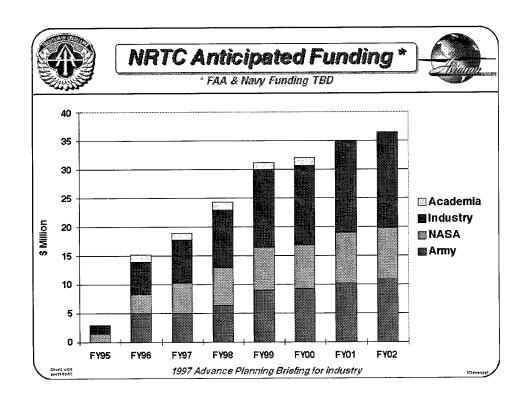














Small Business Innovative Research (SBIA) Program Objectives



- Stimulate Technological Innovation
- Increase Small Business Participation in Federal R&D
- Increase Private Sector Commercialization of Technology Developed through Federal R&D; Document Return on Investment
- Foster and Encourage Participation by Womanowned and Socially and Economically Disadvantaged Small Businesses

Charts ofcs

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FY97 SBIR



- FY97 DA Extramural R&D Program \$3.76 Billion
- SBIR Tax (2.5%) \$ 93.3 Million
- AVRDEC SBIR Program \$ 9.0 Million
- Number of DA Phase I 289
- AVRDEC PHASE I 13
- Number of DA Phase II 93
- AVRDEC PHASE II

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Milestones for DA SBIR Program



Solicitation Opens
 May

Solicitation Closes

July

Evaluation of Phase I Proposals July-October

Phase I Contract Awards
 November

Phase II Letters of Invitation

May

Phase II Proposals Due June

· Evaluation of Phase II Proposals June-July

Phase II Contract Awards
 December

Charts ofce

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SBIR Provides Opportunities For Large Companies Too!



- Opportunities exist for Large Companies, as well as Small Companies, through Teaming, to harness innovative talent.
- Large Companies can be a Subcontractor on Phase II SBIR programs.
- "Mentoring" relationship of Large Company to Small Company under "Fast Track" matching funds.
- Small Companies retain the patent right to any invention.

Charté of28

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AVRDEC'S&T Programs & Other Acronyms



			THE CONTRACT OF THE CONTRACT O	
	201	3rdGARD	Third Generation Advanced Rotor Design	
	-6	ACTD	Advanced Concept Technology Demonstration	
	43	ALERT	Air/Land Enhanced Reconnaissance and Targeting	
	8	AMUST	Airborne Manned/Unmanned Systems Technology	
		ARCAT	Advanced RotorCraft Aeromechanics Technology	
	80	ABT	Advanced Rotorcraft Transmission	
	:0	ATD	Advanced Technology Demonstration	
	6	AWE	Advanced Warfighting Experiment	
	88	BHAW	Brilliant Helicopter Advanced Weapons	
	6	FMTI	Future Missile Technology Integration	
	82	HACT	Helicopter Active Control Technology	
	30-	HQ	Handling Qualities; Headquarters	
	4	ICT	Integrated Concepts Team	
	40-	IPT	Integrated Product Team	
		JTAGG	Joint Turbine Advanced Gas Generator	
	46	JTR	Joint Transport Rotorcraft	
	40	LCPK	Low Cost Precision Kill (2.75" Guided Rocket)	
	@	RACE	Rotorcraft Air Combat Enhancement	
	*	RAST	Rotorcraft Attack System Technology	
	88-	RPA	Rotorcraft Pilot's Associate	
	*	RWSTD	Rotary Wing Systems Technologies Demonstration	
	63	SLAIR	Survivability/Lethality Armament Integration in Rotorcraft	
	-81	STAS	Subsystem Technology for Affordability & Supportability	
	€	STIRR	SubsystemTechnology for InfraRed Reduction	
Cheff ofce 44019 # 0 # 7			1997 Advance Planning Briefing for Industry	57 1

WORK UNIT TITLE: Rotary Wing Technology Demonstration PERFORMING ORGANIZATION: AATD-AMCOM

POC/PHONE: Mr. Jon Schuck, (757) 878-4304/DSN 927-4304

OBJECTIVES:

o Demonstrate Rapid, Low Risk Development of Affordable, Efficient Rotorcraft Airframes Incorporating Quality Structural Concepts That Fully Exploit Advanced Composite Materials' Strength and Cost Capabilities.

TECHNICAL CHALLENGES:

- Accurate, Rapid Analysis, Modeling & Simulation.
 Multi-Disciplinary Design Optimization for Efficiency.
- o Confidence in Extensive Bonding/Cocuring Assys. o Accurate, Affordable Sensors and Cure Algorithms.
- o Lean, Highly Capable Processes.

APPROACH:

- o Select Major Airframe Subassembly With Chronic
- Documented Performance and Affordability Issues. Demonstrate Accelerated Development Using Highly Integrated Concepts Analysis Tools.
- o Rapid Selection of Innovative, Efficient, Affordable Structural Concepts.
- Develop Virtual Structural & Manufacturing Prototype.
- Conduct Extensive Coupon/Elemental Level Tests to Validate Virtual Prototype and Mitigate Risk. Fabricate Full-Scale Assemblies to Validate Virtual
- Prototype Design. o Demonstrate Attainment of Exit Criteria via Testing.

SCHEDULE

97 98 99 00 01 TASKS Metrics/Exit Criteria Concept Selection Model & Simulate Validation Fabr/Test Full-Scale Fabr **Demonstration Testing**

DELIVERABLES:

FY98DELIVERABLES:

o Integrated Development System Architecture for Rapid Concept Selection and Analysis.

FY99 DELIVERABLES:

- o Virtual Manufacturing and Structural Prototype Validation.
- o Advanced Structural Concepts' Coupon/Element Fabrication and Test.

TECH OBJECTIVE SUPPORTED:
o Increased Structural Efficiency.
o Reduced Manufacturing Labor.

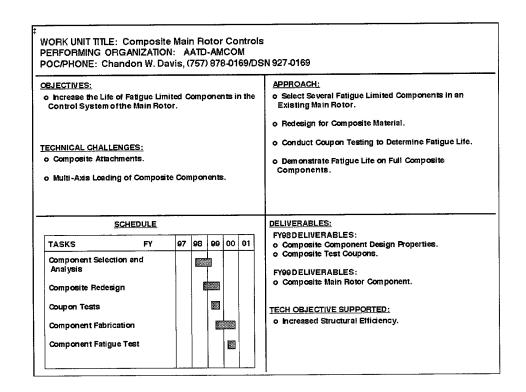
WORK UNIT TITLE: Helicopter Active Control Technology PERFORMING ORGANIZATION: AATD-AMCOM POC/PHONE: Mr. Bob Buckanin, (757) 878-4371/DSN 927-4371 OBJECTIVES: APPROACH: Demonstrate Hotorcraft & Fixed-Wing Flight Control Technologies
 Leading to a 2nd-Gen RW Fly-By-Wire FC S.
 50% Reduction in the Probability of Encountering Degraded o Integrate State-of-the-Art Rotary Wing Flight Control Technologies. o Exploit Advanced Fixed-Wing Flight Control Handling Qualities Due to Flight Control System (FCS) Failure.

6 0% Improvement in Weapons Pointing Accuracy.

10% Increase in Maneuverability and Aglity.

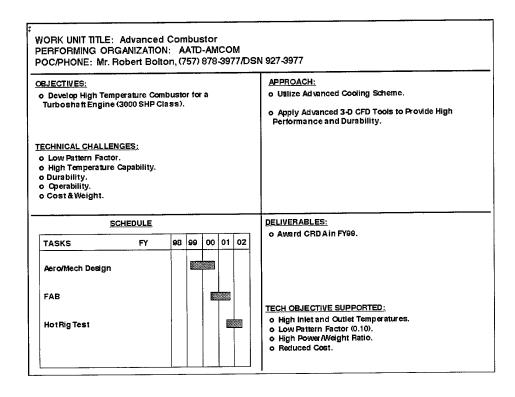
3 0% Reduction in Flight Control System Flight Test Dev Time. Architectures and Fly-By-Light Hardware.

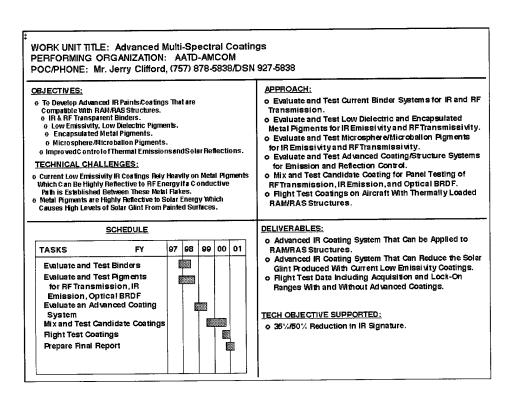
o Substantial Industry Participation. o Use Simulation to Evaluate Candidate System TECHNICAL CHALLENGES: Configurations. o Use Iron Bird Integration to Reduce Risk. o Lack of Knowledge of Optimal Rotorcraft Response o Demonstrate Benefits in Flight Whenever Possible. Types and Optimum Functional Integration of FCS, Weapons Systems, and Pilot Interface. o Techniques for Sensing Limit Onset and Cueing Pilot. o Inadequate Air Vehicle Modeling; FCS Design, Optimization, and Validation Techniques. DELIVERABLES: SCHEDULE 10% Increase in Maneuverability & Agility. 98 99 00 01 02 FY TASKS o CHPR4 or Better for Critical MTEs. o 40% Increase in Weapons Pointing Accuracy. o Demonstrate ADS-33 Compliance. RFP & Award Contracts TECH OBJECTIVE SUPPORTED: Integrated Concepts Simulation o 90% Reduction in the Probability of Encountering Preliminary Design Degraded Handling Qualities Due to FCS Failure (56%) Detailed Design o 80% Improvement in Weapons Pointing Accuracy (75%) Fabrication o 15% Increase in Maneuverability and Adility (66%) Installation o 50% Reduction in Flight Control System Flight Test Ground and Flight Test Development Time (60%) System Documentation

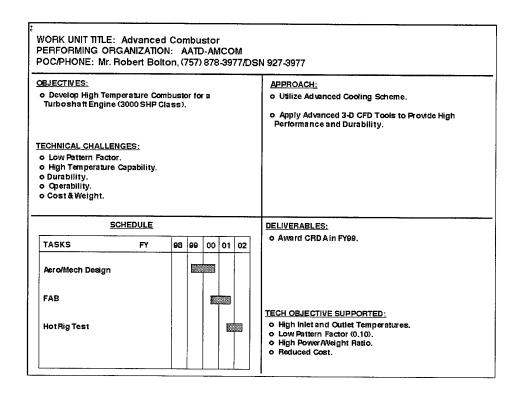


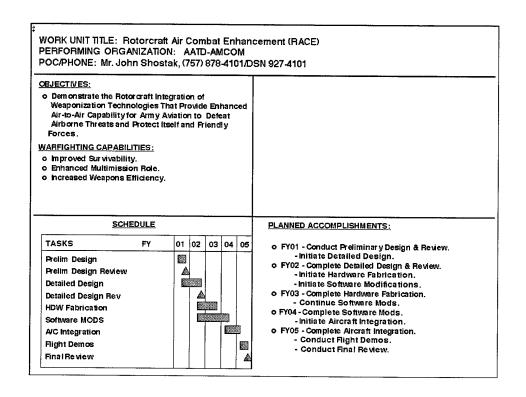
WORK UNIT TITLE: Ballistic Tolerant Stiffeners PERFORMING ORGANIZATION: AATD-AMCOM POC/PHONE: Mr. Nicholas J. Calapodas, (757) 878-3303/DSN 927-3303 OBJECTIVES: APPROACH: o Evaluate the Z-Pinning Technology for Enhancing o Design and Fabricate Helicopter Representative Primary Structures With and Without Z-Pinning. Ballistic Tolerance. Investigate Z-Pinning as a Potential Replacement of Mechanical Fasteners at Selected Locations. o Conduct Baseline Stiffness Static, 23mm HEI Ballistic, and Post Ballistic Testing on Both Type of Specimens and Compare Strength Results. Conduct Static Testing of Coupon Specimens of Bonded TECHNICAL CHALLENGES: Sub-Structures, Bonded Reinforced with Z-Pinning, and Bonded and Reinforced With Mechanical Fasteners. o Enhance Interlaminar and Peel Strength of Composite Structures. o Reduce Use of Mechanical Fasteners. SCHEDULE DELIVERABLES: FY99 DELIVERABLES: TASKS 97 98 99 00 01 o Component Design and Fabrication.
o Coupon Specimen Fabrication. Structural and Ballistics Analysis FY00 DELIVERABLES: o Component Static and Ballistic Testing. Tooling Design and Fab o Coupon Specimen Testing. Component and Coupon TECH OBJECTIVE SUPPORTED: Fabrication o Increased Structural Efficiency.
o Reduced Manufacturing Labor Hrs/Lb. Testing Final Report

WORK UNIT TITLE: Digital Advanced Adaptive Controls & Diagnostics (DAACAD) Program PERFORMING ORGANIZATION: AATD-AMCOM POC/PHONE: Mr. Bert Smith, (757) 878-2400/DSN 927-2400 OBJECTIVES: APPROACH: o Improve Digital Fuel Controls Technology for Turboshaft Engines. o Integrate Army Adaptive Fuel Controls Features Into Advance Control. o Improve Diagnostics Capability & Integrate With ATEDS Type Format. TECHNICAL CHALLENGES: o Integrate Active Combustor & Active Stall/Surge o Stability vs Response (R. Droop) o Cost, Weight, Integration of New Components. SCHEDULE DELIVERABLES: o Software/Hardware Package to be Integrated and 98 99 00 01 02 TASKS FY Demonstrated in Advanced Full-Up Engine Program. Design **Fabrication Rig Test** TECH OBJECTIVE SUPPORTED: o Improved SFC/Performance. Analysis Final Report o Improved R&M, Survivability. o Lower Cost and Weight.









WORK UNIT TITLE: Airborne Manned/Unmanned System Technology System (AMUST) PERFORMING ORGANIZATION: AATD-AMCOM

POC/PHONE: Mr. Steve Parker, (757) 878-4018/DSN 927-4018

OBJECTIVES:

OBJECTIVES:

O Demonstrate the Capability for Advanced Manned and Ummanned Airborne Systems to Effectively Function Together to Potentially Increase the Battlefield Effectiveness of the Combined Arms Team.

WARFIGHTING CAPABILITIES:

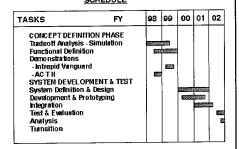
- o Increased Survivability (Manned System).
- o increase Lethality.

- o increase Learning.

 o Expanded Operational Effectiveness.
 o improved Target Acquisition/Positive IFF.
 o improved Battle Damage Assessment.
 o Maximize Utility of Weaponry Effective Range.



SCHEDULE



- FY00 Conduct System Definition.

 - Conduct Preliminary Design.
 Initiate Component Development/Prototyping.

- FY01 Conduct Detailed System Design.
 Complete Development/Prototyping.
 Initiate System Integration.
- FY02 Conduct Component and Subsystem Test. -Complete System Integration.
- FY03 Conduct System Level Test and Analysis - Co-Develop Transition Plan.



1997 APBI AGENDA

U.S. ARMY AVIATION & MISSILE COMMAND

ADVANCE PLANNING BRIEFING FOR INDUSTRY

MONDAY, OCTOBER 20, 1997

1300 - 1600 EARLY REGISTRATION - SPARKMAN AUDITORIUM (Bldg. 5304)

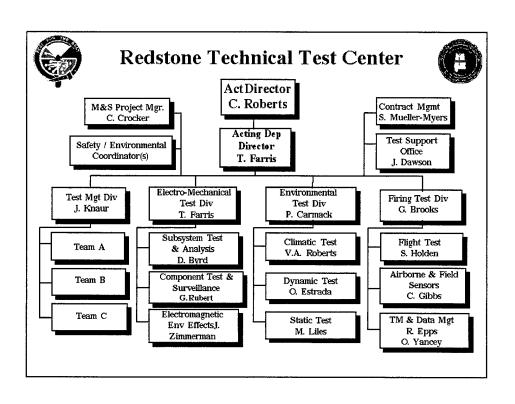
TUESDAY, OCTOBER 21, 1997

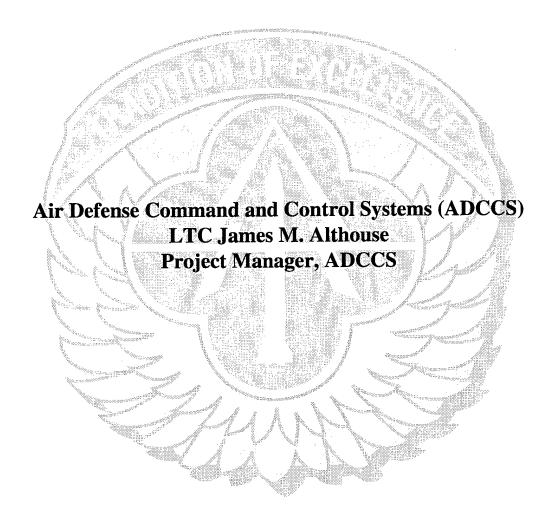
0730 -	Registration - Sparkman Center Auditorium (Bldg. 5304)
0815 -	Administrative Announcements Ms. Tammy S. Williams, Acting Technical Industrial Liaison, Technology Integration Office, Missile Research, Development, and Engineering (MRD&E) Center, U.S. Army Aviation & Missile Command (USAAMCOM)
0820 -	Welcome MG Emmitt E. Gibson, Commanding General, USAAMCOM
0835 -	U.S. Army Aviation & Missile Command Overview Mr. John M. Moore, Resource Management Directorate
0905 -	BREAK
0930 -	Deputy for Systems Acquisition <i>BG Robert E. Armbruster</i> , Deputy for Systems Acquisition
1015 -	Program Executive Office for Tactical Missiles (PEO-TM) Ms. Vicky L. Armbruster, Deputy Program Executive Officer, Tactical Missiles
1100 -	Program Executive Office for Air & Missile Defense (PEO-AMD) Mr. A. Q. Oldacre, Deputy Program Executive Officer, Air and Missile Defense
1145 -	LUNCH at the Redstone Officers' Club Dr. Michael Andrews, Director for Technology Office of the Assistant Secretary of the Army Research, Development, and Acquisition
1345	Program Executive Office for Aviation Mr. Paul Bogosian, Deputy Program Executive Officer, Aviation
1415 -	TRADOC Keynote Address COL Mark P. Gay, Director, Future Battle Directorate, U.S. Army Training and Doctrine Command
1500 -	BREAK
1530 -	Missile RD&E Center Vision and Strategic Plan Dr. William C. McCorkle, Technical Director for Missiles,

USAAMCOM and Executive Director Missile RD&E Center

1615 -	Aviation RD&E Center Vision and Strategic Plan Mr. Tom L. House, Technical Director for Aviation, USAAMCOM and Executive Director Aviation RD&E Center			
1700 -	Question and Answer Session Dr. William C. McCorkle, Technical Director for Missiles, USAAMCOM, and Executive Director Missile RD&E Center			
1800 -	Reception - Redstone Arsenal Officers' Club			
WEDNESDAY, OCTOBER 22, 1997				
0800 -	Announcements Ms. Tammy S. Williams, Acting Technical Industrial Liaison, Technology Integration Office, Missile RD&E Center			
0805	Missile RD&E Center Opportunities Dr. Paul L. Jacobs, Associate Director for Technology, Missile RD&E Center			
0845	Aviation RD&E Center Contract Opportunities Mr. Robert V. Kennedy, Associate Director for Technology, Aviation RD&E Center			
0930 -	BREAK			
1000 -	Integrated Materiel Management Center (IMMC) Mr. John R. Chapman, Deputy Director, IMMC			
1015 -	Redstone Technical Test Center (RTTC) Test and Evaluation Command Ms. Sharon A. Mueller-Myers, Contracts Specialist, RTTC			
1035 -	Instrumentation, Targets, and Threat Simulators (ITTS) Mr. Henry I. Jehan, Jr. ITTS, U.S. Army Simulation, Training, and Instrumentation Command			
1100 -	Redstone Arsenal Support Activity (RASA) COL Duane E. Brandt, Commander, RASA			
1115 -	Resource Management Directorate Mr. William G. Matthews, Deputy Director, AMCOM Resource Management Directorate			
1135 -	Air Defense Command and Control Systems (ADCCS) LTC James M. Althouse, Project Manager, ADCCS			
1150 -	LUNCH at the Redstone Officers' Club Mr. Laurence H. Burger, Director, U.S. Army Space and Missile Defense Command's Space and Missile Battle Lab			
1340 -	Acquisition Review Ms. L. Marlene Cruze, Director, AMCOM Acquisition Center			

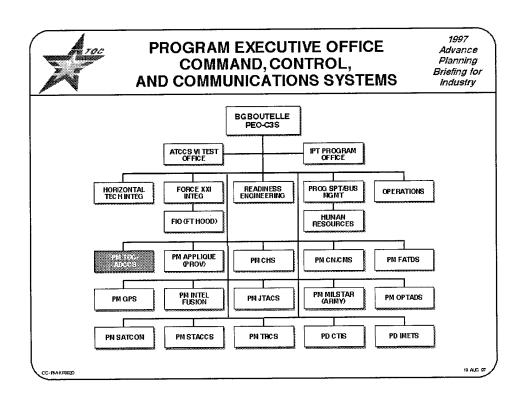
1400 -	Legislative Initiatives AMCOM Legal Office
1420 -	BREAK
1450-	Command Ombudsman Mr. John W. Finafrock, AMCOM Ombudsman
1510 -	Small Business Office Mr. John F. Nelson, Small Business Advocate, Small and Disadvantaged Business Utilization Office
1530 -	Question and Answer Session Dr. William C. McCorkle, Technical Director for Missiles, USAAMCOM, and Executive Director Missile RD&E Center







1997 ADVANCE PLANNING BRIEFING FOR INDUSTRY





BUILDING BLOCKS

1997 Advance Planning Briefing for Industry

COMMON HARDWARE AND PERIPHERALS

- TRANSPORTABLE COMPUTER UNIT
 LIGHTWEIGHT COMPUTER UNIT
 HANDHELD TERMINAL UNIT



- VI AND V2 AVAILABLE NOW
 HIGH CAPACITY COMPUTER UNIT
- · HANDHELD TERMINAL UNIT

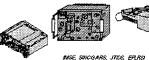
COMMONSOFTWARE





- ARMY BATTLE COMMAND SYSTEMS (ABCS) BATTLEFIELD FUNCTIONAL AREA (BFA) APPLICATION
- JOINT COMMON OPERATING ENVIRONMENT (JCCE)
- COMMERCIAL OFF-THE-SHELF SOFTWARE (COTS)
- COMMERCIAL STANDARDS AND PROTOCOLS (e.g., TCP/IP, CLIENT-SER VER)

ARMY STANDARD COMMUNICATIONS



NEAR-TERM DATA RADIO (NTDR) FIRST USED FOR DIVISION AD VANCED WARFIGHTING EXPERIMENT (DAWE)

EXISTING SYSTEMS BEING IMPROVED

STANDARD INTEGRATED COMMAND POST SHELTERS







SICPSPASSED IOTES IN 1995 C2V INITIAL DELIVERY AUG 95



CC-PM-M001E

PM TOC PROGRAMS

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ARCENT























35th









MICORPS USARSPACE



TMD FPTOC







BCD&"DRAGONMAIN"







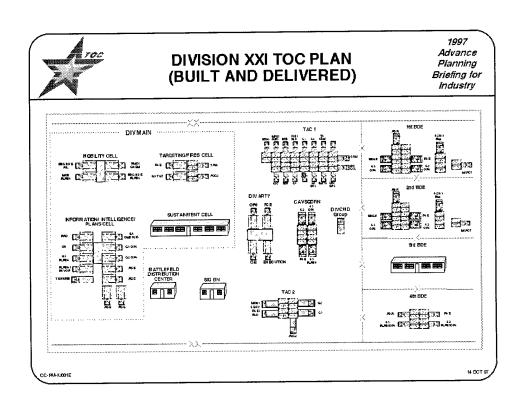
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14 OCT 9



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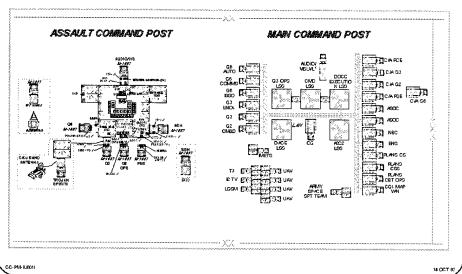
FORCE

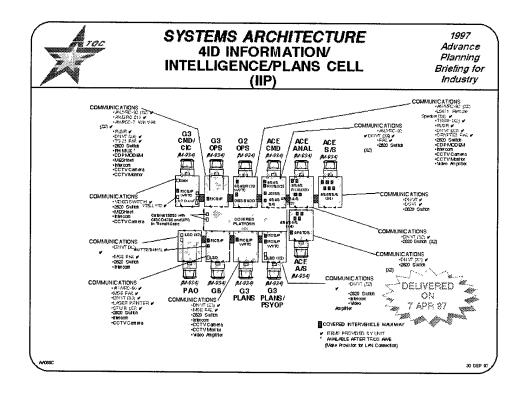




III CORPS SLICE (BUILT AND DELIVERED)

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ARMY TOC PROGRAM

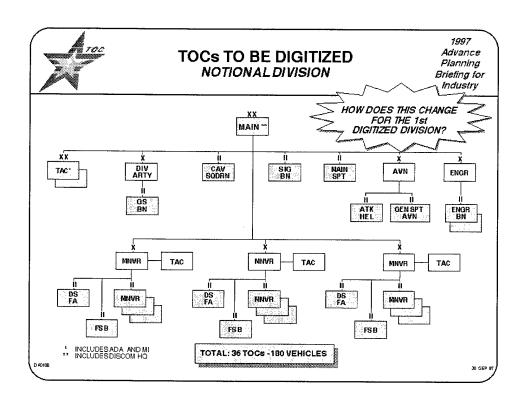


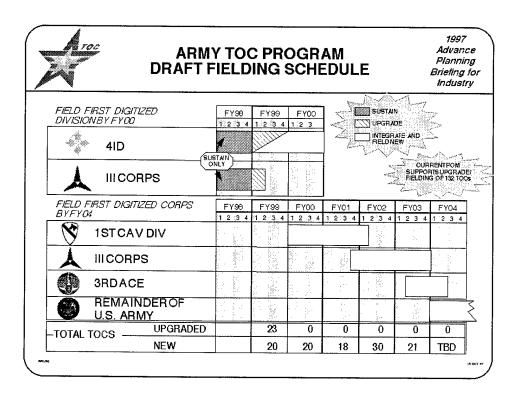
ARMY TOC PROGRAM MISSION

1997 Advance Planning Briefing for Industry

DEVELOP AND FIELD OPERATIONALLY EFFECTIVE AND SUPPORTABLE INTEGRATED, DIGITIZED TACTICAL OPERATIONS CENTERS THAT SATISFY THE FUNCTIONAL INFORMATION REQUIREMENTS OF COMMANDERS AND STAFFS AT ALL ECHELONS OF COMMAND

MAY 97







ARMY TOC PROGRAM FUTURE TASKS

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- · SYSTEM DESIGN STUDIES
- · SYSTEM ENGINEERING
- · GFE/CFE INTEGRATION/ASSEMBLY (I.E., CHS, SICPS, HMMWV, COMMO)
- · CABLE/RACK FABRICATION/ASSEMBLY AND SHELTER MODIFICATION
- SYSTEM DOCUMENTATION/CONFIGURATION MANAGEMENT
- · SYSTEM TEST AND EVALUATION
- TRAINING
- · FIELDING SUPPORT
- · CONTRACTOR LOGISTICS SUPPORT

14 OCT 9



ARMY TOC PROGRAM CONTRACT OPPORTUNITIES

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OBJECTIVE:

FIELD THE FIRST DIGITIZED DIVISION BY FY00 AND FIRST DIGITIZED CORPS BY FY04

TENTATIVE PLAN:

FY98

SUSTAIN DIVISION AWE - CONFIGURED TOCS

FY99-00

REFURBISH DIVISION AWE TOCS AND COMPLETE INTEGRATION OF 4th ID

FY00-04

INITIATE POM-SUPPORTED ARMY TOC PROGRAM TO DEVELOP AND FIELD FIRST DIGITIZED CORPS (III CORPS, 1CD, 3ACR)

- » 93 TOCs
- » 369 VEHICLES
- » AWARD 1ST QTR FY00

· ASSIMES FINDING

15 OCT

101



KEY HARDWARE RELATED TECHNOLOGIES

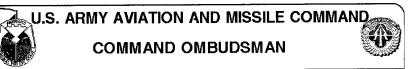
1997 Advance Planning Briefing for Industry

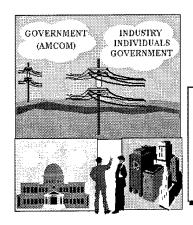
NEED INDUSTRY'S HELP IN:

- · DISPLAYS
- VIDEO SYSTEMS (E.G. CAMERAS/CLOSED CAPTION TELEVISION (CCTV)
 - · WIRELESS LANs & INTERCOMS
 - · ROUTERS & SWITCHES
 - · POWER GENERATION
 - MEDIASTORAGE
 - OTHER NON-DEVELOPMENTAL ITEM (NDI) OR COMMERCIAL-OFF-THE-SHELF (COTS)

LOW COST, RECONFIGURABLE, RELIABLE, COMMERCIAL - JOINT TECHNICAL ARCHITECTURE - ARMY COMPLIANT







MR. JOHN W. FINAFROCK, AMCOM OMBUDSMAN

U.S. ARMY AVIATION AND MISSILE COMMAND

ATTN: AMSAM-OB

BUILDING 5300, ROOM 5145
REDSTONE ARSENAL, AL 35898-5000

1 OF 8

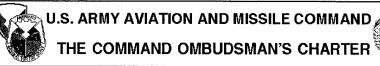


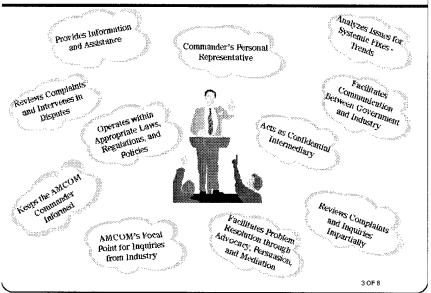
U.S. ARMY AVIATION AND MISSILE COMMAND, WHAT'S AN OMBUDSMAN?

"OMBUDSMAN: AN INDEPENDENT SENIOR GOVERNMENT OFFICIAL WITH RESPONSIBILITY TO RECEIVE AND ACT ON INQUIRIES AND COMPLAINTS CONCERNING THE MSC, WHICH ARE BROUGHT TO HIS ATTENTION BY INDUSTRY, THE PRIVATE SECTOR, OR INTERNAL GOVERNMENT SOURCES"

U.S. ARMYMATERIEL COMMAND

2 OF 8







U.S. ARMY AVIATION AND MISSILE COMMAND "GENERAL" INFORMATION





Confidential Intermediary Approach



Current Office Location Conducive to Contacts - - "Discreetly Walk Off Hallway" Building 5300, Room 5145 (First Floor)

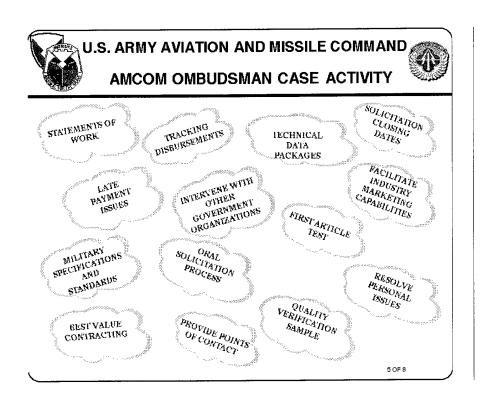


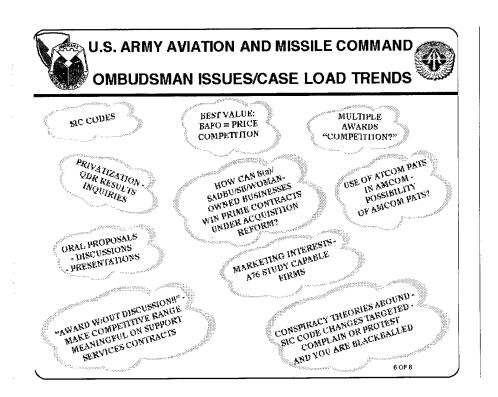
Cases Generally Fall into These Categories:

- 30-40% Solicitations
- 20-30% Contracts
- 15-25% Business Opportunities
- 5-8% Personal Issues

4 OF 8

Mix Varies Over Time

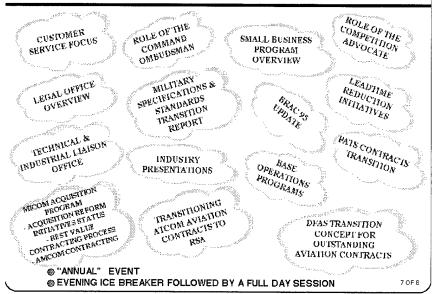






U.S. ARMY AVIATION AND MISSILE COMMAND INDUSTRY DAYS TOPICS







U.S. ARMY AVIATION AND MISSILE COMMAND OMBUDSMAN PROGRAM



AMC OMBUDSMAN:

MR. LEWIS J. ASHLEY

VOICE: (703) 617-8252 / DSN 767-8252 DATAFAX: (703) 617-1829 / DSN 767-8219 E-MAIL: amcob@alexandria-emhLarmy.mil

IOC OMBUDSMAN:

MR. CRAIG COLLEDGE VOICE: (309) 782-5880/5379 / DSN 793-5880/5279 DATAFAX: (309) 782-8469 / DSN 793-8469 E-MAIL: amsio-br@ria-emh2.army.mil

CECOM OMBUDSMAN: MS. KATHLEEN DAVIS VOICE: (908) 532-3320/1467 / DSN 992-3320/1467 DATAFAX: (908) 532-6020 / DSN 992-6020 E-MAIL: davisk@doim6.monmouth.army.mil

AMCOM OMBUDSMAN: MR. JOHN FINAFROCK VOICE: (205) 876-6659 / DSN 746-6659

DATAFAX: (205) 955-7753 / DSN 645-7753 E-MAIL: Finafrock-JW@redstone.army.mil

TACOM OMBUDSMAN: MS. ANN NEWELL

VOICE: (810) 574-5274/7662 / DSN 786-5274/7662 DATAFAX: (810) 574-5011/5097/DSN 786-5011/5097 E-MAIL: newella@cc.tacom.army.mil

THE ARMY AFTER NEXT PROJECT



KNOWLEDGE and SPEED

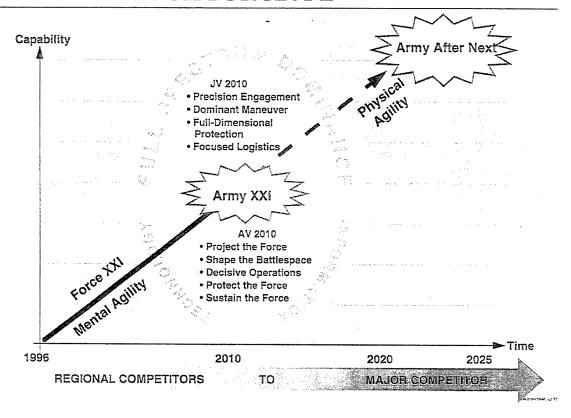
Deputy Chief of Staff for Doctrine



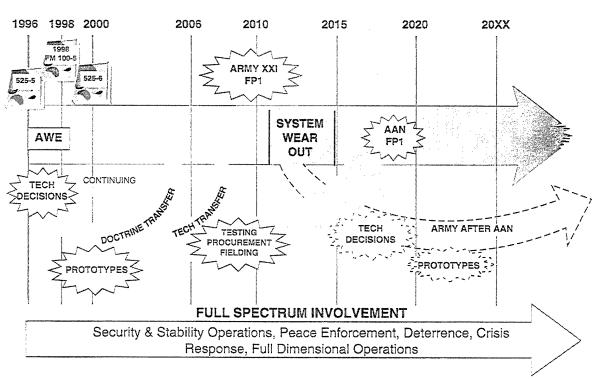
PROJECT AAN MISSION STATEMENT

Conduct broad studies of warfare to about the year 2025 to frame issues vital to the development of the U.S. Army after about 2010 and provide those issues to senior Army leadership in a format suitable for integration into TRADOC combat development programs.

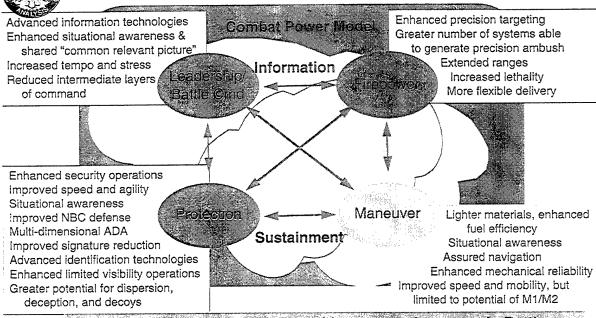
THE PATH TO AAN MUST PASS THROUGH FORCE XXI



INFLUENCES ON THE ARMY'S FUTURE – GETTING TO AAN AND BEYOND



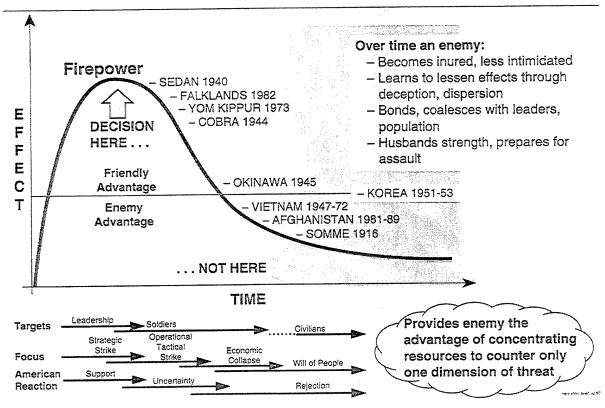
The Evolving Elements of Combat Power



- Information technologies will enable quantum increases in Battle Command, especially with introduction of anticipatory planning
- Geometric increases in firepower and protection effects are expected but
 - -- only arithmetic increases in maneuver effects are envisioned



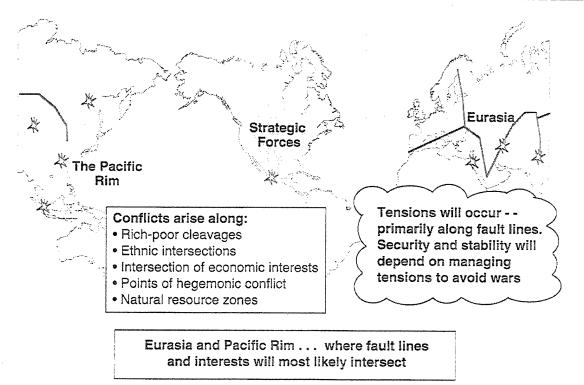
FIREPOWER-CENTERED APPROACH: UNNECESSARY RISK. FIREPOWER EFFECT DECLINES OVER TIME



- •Probable geopolitical realities: Ensure stability across the spectrum
- Evolving military art: Balance Precision
 Engagement and Dominant Maneuver
- •Technology: Speed to exploit Information Dominance
- Human and organizational behavior: Mature, cohesive force operating at the limits of human cognition



GEOPOLITICS of 2025





SEVEN YEARS into the 21st CENTURY WE SEE a RISING PATTERN of ASYMMETRY



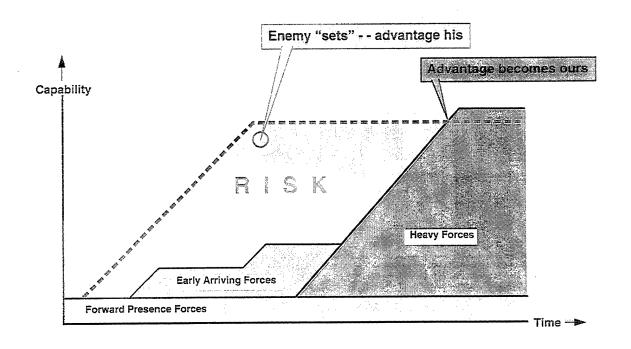
Among our potential foes there's a common, almost spontaneous movement to posture themselves for asymmetric competition

- Streamlining current forces
- Education/professionalization
- Regional focus on local hegemony
- Shifting operational concepts –deflect air and sea power to preserve standing armies

Army Asymmetric Investments								Legend:		
India	980,000	Î		4		=			• Missiles (Ballistic	Ĺ
North Korea	1,000,000	1				<u> </u>	24		ànd Cruise) • Air Defense	#
Pakistan	520,000	4		-		2			• Submarines 🗻	
Iran	345,000	į				4		-نف	• C4I/IW	-0-
Iraq	350,000	į	#		-0-	Ī			• WMD	T
Russia	670,000	į	K			7	74		FightersMissile Ships	70
China	2,200,000	ž.	#	-	-	T	74	<u> </u>	- missie omps -	

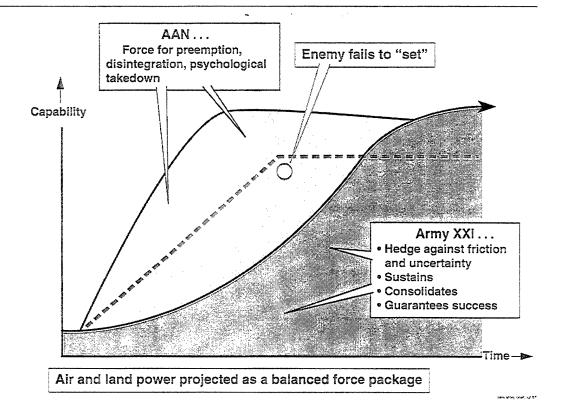


Power Projection Today: Slow Arrival Allows Enemy to "Set": Reaction vice Preemption



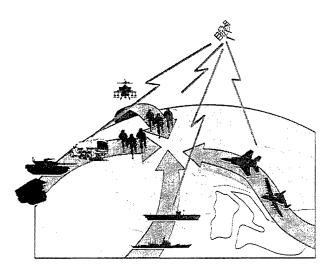


Power Projection in 2020: Preemption vice Reaction





Global Strategic Maneuver - - circa 2025



Seize initiative,

- Power projection from all points on the globe converge and paralyze enemy
- Simultaneous convergence of overwhelming land, air, space, and sea forces
- Overseas presence quickens global maneuver
- Being "First with the Most" reduces risk and begins process of psychological domination

build momentum . . . an image of uncontestable competence and unstoppable force

The Goal: A globally self-deployable force capable of striking directly at strategic and operational centers of gravity

Notions about "Air Mechanization" Continue to Evolve



Range: 185 km radius Fuel for ave insert: 1017

Lift: 30,000 lbs (2 Wiesels) Wiesel

Crew: 2 Wt: 7900 lbs



UH-60L

Range: 584 km radius Fuel for ave insert: 250 gais Lift: 8,000 lbs TACAWS

Crew: 2 Wt: 8,000 lbs Armament: TACAWS

1978 - Some evidence that Soviets orchestrated successful air mechanized maneuver against Somalis in Ogadan.

1981 - Brigadier Simpkin proposes air mechanization concept based on beliefs that

- increases in mobility will be achieved "more easily and economically...by getting off the ground"
- highly mobile element needs an order of magnitude increase in mobility over the bulk of the force, increasing tempo decreases the time for which ground has to be held.
- · Rotor is to track as track is to boot

1983 - GEN Von Senger und Etterlin proposes

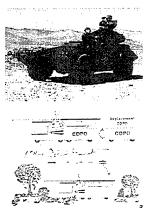
- need to match "increase in firepower with a significant increase in mobility"
- steps beyond "Air Mobility" to "Air Mechanization"

1992 - Col (R) Franz proposes an "air/land vehicle (A/LV) capable of holding ground."



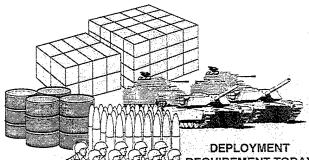
Range: 625 km radius Fuel for ave insert: 425 gals Lift: 15,000 lbs Cadillac Gage Crew: 2 Wt: 15,000 lbs Armament: 105mm, 7.62,

50 Cal, Tow, MK-20





LOGISTICS: The AAN "Long Pole"



REQUIREMENT TODAY

Reducing the transportation load enables enhanced mobility and facilitates sustainment

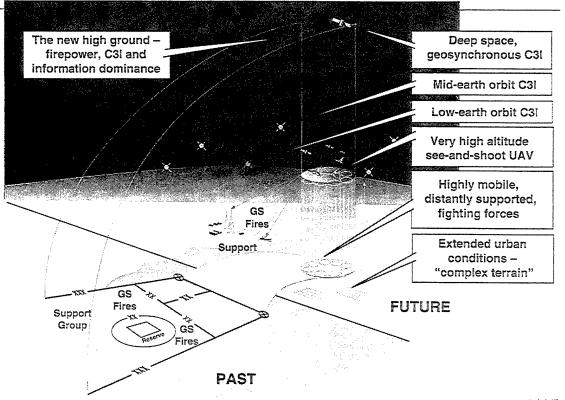
Radical Reduction

Improved strategic deployability critical to achieving Dominant Maneuver and Precision Engagement

DEPLOYMENT **CHALLENGE FOR 2025**

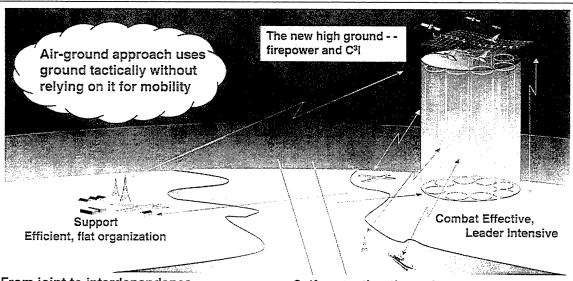


AAN - FROM LINEAR TO VERTICAL



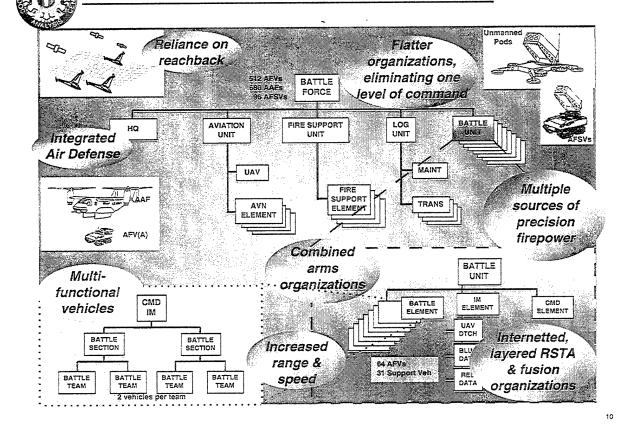


OPERATIONAL CHARACTERISTICS of AAN (20XX) ... A BALANCED APPROACH to WARFARE

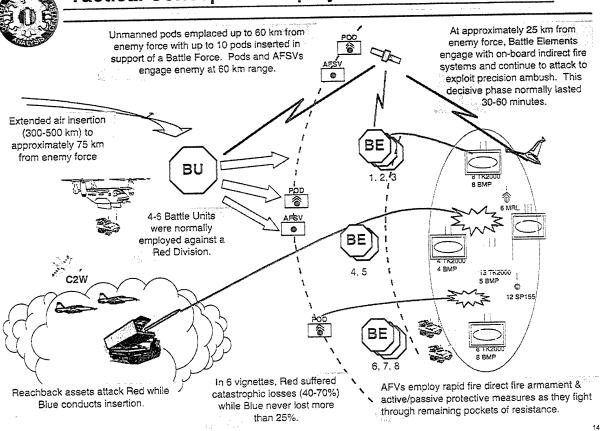


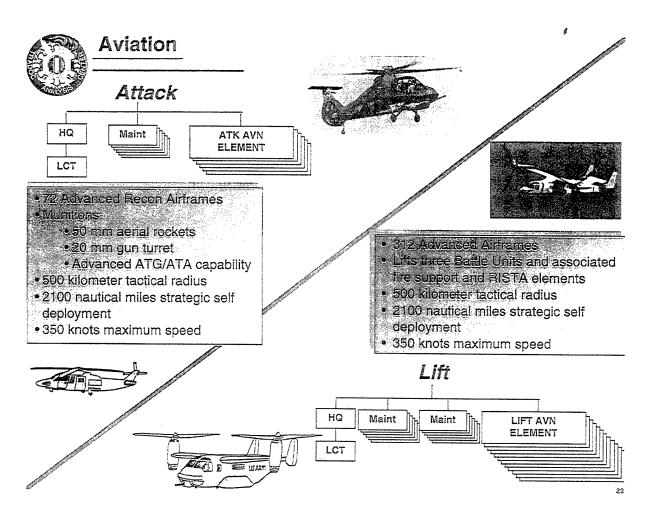
- From joint to interdependence
- · Autonomous operations for weeks
- All operating systems resident within battle force
- "Reach out" for combat functions (Fires, C², Logistics)
- Self-protection through movement, organic weapons, low-observables, and situational awareness
- Engage enemy with information, organic, and inorganic weapons
- Pull-Down Data from the Internet

High Risk Battle Force Organization



Tactical Concept for Employment of the Battle Unit







ENABLING AAN: TECHNOLOGIES AND SYSTEMS FOR A BALANCED APPROACH TO WARFARE



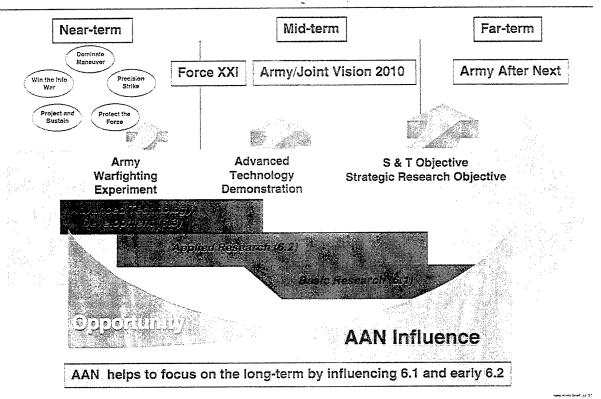
- Hybrid Power Systems
- Fuel Efficiency (Reduce consumption by 75%)
- Human Engineering/Cognitive Engineering
- Signature Control (Including Counters)
- Protection Schemes for Land Systems (Including Active Protection)
- Advanced Materials
- Alternative Propellants
- Biological and Chemical Protection, Antidotes, and Vaccines
- Logistics Efficiencies

AAN SYSTEMS SHORT LIST

- Future Groundcraft
- Advanced Airframe
- Heavy Lift
- Tactical Utility Lift
- Autonomous and Semi-autonomous
- Unmanned Systems (Air, Ground, Sensors)
- Advanced Fire Support System
- "Living Internet"



AAN Influence on S&T Investment Strategy





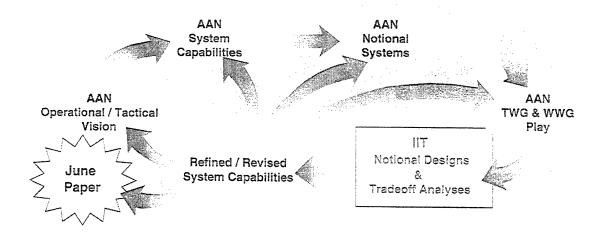
Potential Changes to Existing SROs

- Expand "Mobile Wireless Communications" to include terrain & environment-independent comms, data management
- Ensure that "Biomimetics" addresses lightweight protective materials
- Address unmanned vehicles/robotics concepts in "Intelligent Systems"



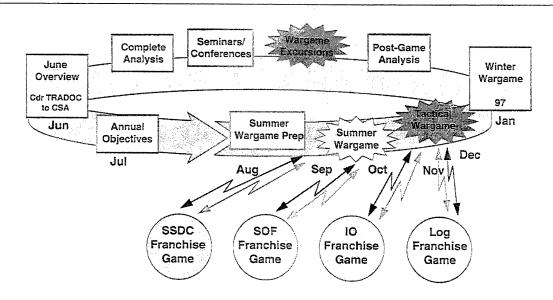


INTEGRATED IDEA TEAMS (IIT): Focus of Army S&T Effort





EXPANDING THE PARTNERSHIP

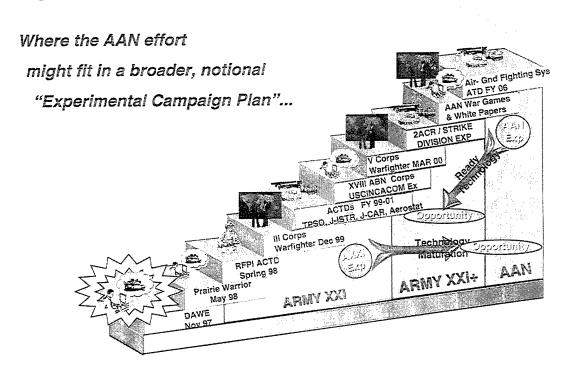


Franchises are AAN organizational partners who have agreed to conduct analytical excursions to further develop specific issue areas as feeds to the AAN wargame process.

120

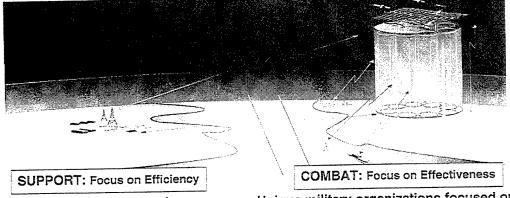
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Contribution





HUMAN AND ORGANIZATIONAL CHARACTERISTICS OF AAN (2025)



Organizational imperatives and processes drawn from civilian/industrial sector

- Flat organizations
- Decentralized management
- · Low leader-to-led ratio
- Direct producer-to-user distribution
- · Relatively protected
- Individual specialization
- Heavily civilianized/contracted force
- · Increased lateral entry

Unique military organizations focused on extreme effectiveness and lethality

- High leader-to-led ratio
- Highly trained, multi-skilled soldiers
- · Psychological hardening
- Accent on maturity and cohesion
- Long service, low turnover of personnel
- High tooth-to-tail ratio in deployed forces
- Systems designed to limits of human cognition
- Mastery of information

Requires revolutionary change to traditional personnel and management approaches

Define what we want in the Army After Next so that ...

- Force XXI expands to link Army XXI and Army After Next
- Force XXI does not get disjointed from long term vision
- Also, we must
 - Focus our R&D efforts
 - Narrow the gap between heavy and light forces
 - Improve mobility, enhance firepower
 - Leverage the work already done in OSD's RMA studies
 - Identify organizational concepts that better integrate AC & RC
 - Revolutionize logistical concepts . . . continue developing total asset visibility & velocity management
 - Institutionalize AAN concepts & process
 - Think joint and involve other services in AAN process



Army Science & Technology Highlights

ADVANCED PLANNING BRIEFING FOR INDUSTRY U.S. ARMY AVIATION AND MISSILE COMMAND REDSTONE ARSENAL, AL October 21, 1997

Dr. A. Michael Andrews
Director for Technology
Office of the Deputy Assistant Secretary of the Army
for Research, Development and Acquisition



Topics

- S&T Strategy, Planning, & Processes
- Implementation Approaches -- STOs, ATDs, ACTDs, Fast Tracks
- Army After Next -- S&T Planning
- Summary



Continuing Need for Military Technology

COLD WAR IS OVER:

 We no longer have a near-term peer competitor in technology development or military investment

BUT:

- We no longer can predict where we will fight
 Force projection is now necessary with tailored forces
- We are more adverse to casualties in regional conflicts
 - Technology overmatch must be maintained
- Relevant technology is more available worldwide
 - High tech asymmetric threats likely



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S&T is the Foundation of Modernization

- S&T needs to be maintained even with reduced Modernization Budgets.
- Significant tech insertion into existing platforms is essential even if new platforms are not now affordable (new C3, new sensors, new weapons)
- S&T forms the bridge to the future when new platforms will of necessity be built
 - · R&D capability cannot be reconstituted quickly
 - Industry is withdrawing from long term investments
- S&T provides hedge against unanticipated threats



Robust S&T is needed to support modernization strategy, maintain overmatch and bring AAN to fruition.

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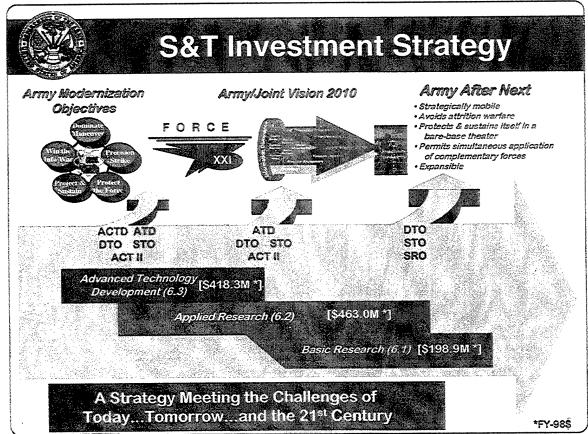


Army Science and Technology Vision

- Timely Demonstrations of Affordable Technology/ Weapon System Concepts That Enable:
 - Decisive Overmatch with Minimum Casualties
 - Force Projection with Full Spectrum Capability
 - Requirements Definition/Prioritization through Experimentation
- S&T That Reduces Cost Through:
 - Early Retirement of Risk in Materiel Development Programs
 - Support for Acquisition Reform
- World Class Network of Army Focused Government and Private S&T
 - Maintain Land Warfare Superiority
 - Leverage Commercial Information Technology
 - Maintain Smart Buyer Capability

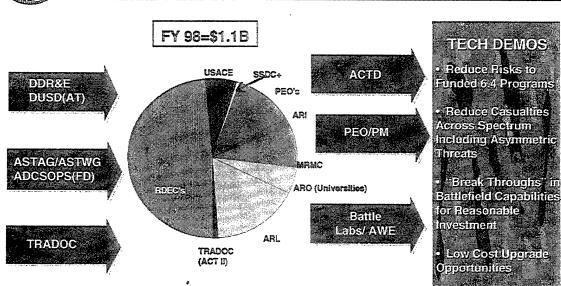
Revolutionary Warfare at a Reasonable Price

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The S&T Enterprise



S&T Provides the Foundation for Future Land Warfare



Army S&T Investment Focus

Then (~1990)

- Independent Efforts
- Competing Contractors
- Broad-Based Technologies
- New Systems & Next Generation Systems

· Now

- Tight Coupling to Transition Opportunities
 - Upgrades
 - Fast Track to Reduce Cost and Time
- Mostly Single Contractors
- Selective Technologies
 - Reliance on Industry, Other Services, and DARPA
- Generation-After-Next Systems
 - Rapid Technology Innovation
 Drives Experimentation
 - ATDs & System-of-SystemsACTDs



Science and Technology Objectives (STOs)

- Major Technology Advance
 - Specific, measurable
 - Achieved by a specific fiscal year
 - Funded in the POM
 - Limited to 200 total STO's
- Reviewed Annually by MATDEVs and TRADOC
- Approved by Army Science and Technology Working Group (ASTWG)
- Provide input to DoD DTO process

STO's Focus and Stabilize Programs

stos_101.ppt



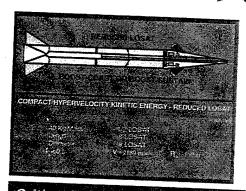
Compact Kinetic Energy Missile Technology

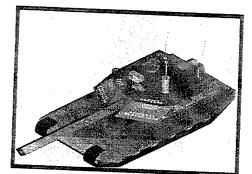
<u>Project Objective:</u> Demonstrate small, light weight kinetic energy missile technology to defeat future tank armor and active protection systems for advanced tank threats.



An Approach to Lightweight Tank

Provides lethality overmatch option for Future Combat System





Critical To Maintaining Lethal Advantage Over Future Armored Threats



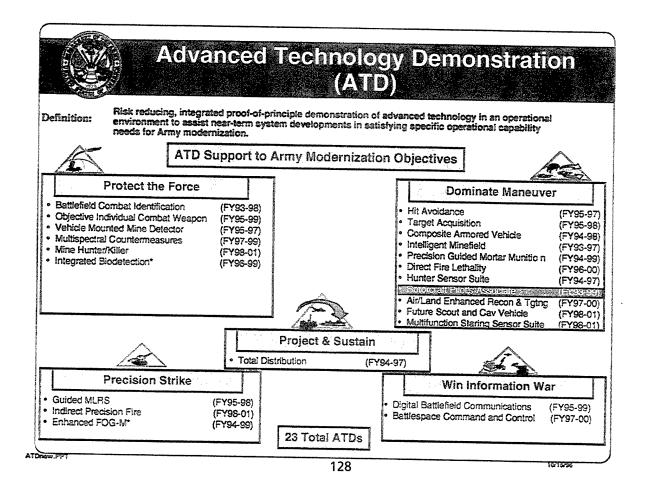
Advanced Technology Demonstrations (ATDs)

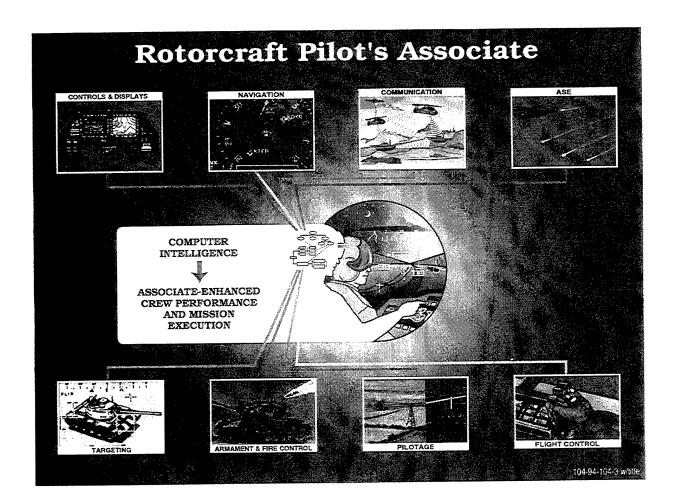
- Large-scale technology demonstration
- User involvement in all phases
- TRADOC approved exit criteria
- Testing in real or synthetic operational environment
- At least one demonstration at Battle Lab
- Fully funded in POM
- Approved by Army Science and Technology Working Group (ASTWG)

ATD's Reduce Risk Prior to Full-Scale System Development

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ATD & ACTD Demonstration Objectives

ATD Advanced Technology Demonstration

• Evaluate Technical Performance.

Objectives

- Demonstrate technical feasibility and maturity.
- Reduce technical risks and uncertainty at the relatively low cost of informal processes.

ACTD Advanced Concept Technology Demonstration

 Evaluate Military Value (large scale experiment).

Objectives

- Gain understanding of and evaluate military utility before committing to acquisition
- Develop corresponding concepts of operations and doctrine.
- Rapidly provide operational capability fieldable prototypes (Residual).

10/15/9



Advanced Concept Technology Demonstrations - Army



Near Term Contribution to Warfighting Capabilities

SYSTEM OF SYSTEMS/ PRODUCTS

Rapid Force Projection Initiative

Rapid Terrain Visualization

Joint Compat Identification

Joint Precision Strike Counter MRL US Forces Korea ACOM Joint Countermine

Joint Logistics

MOUT

57: **5**8

LOSAT (Proposed)

TPSO (Proposed)

C4I for Coalition Warfare (Proposed)

MARFORNER

XVIII AEN CORPS

XVIII AEN CORPS

ACON

ACOM, CENTCOM, EUCOM *** S000)

Israeli Ministry of Defense

XVIII ABNICORPS US Forces Korea

EUGOM

· Mission/Capability Oriented

- Integrate Multiple ATDs/ **RDECs**
- · Battle Lab Partner
- Technology & Tactics Together
- Simulation & Field Tests **Evaluate Military Worth**
- Use Connectivity and Information Technology
- Robust Residuais (Fieldable) Prototypes) provided for

Providing Warfighting Capability Directly to CINC



Typical ACTD Schedule for Residuals/Leave Behinds

Technical Test

Subsystem and System Tests

Operational Test

Fabricate[®]

Train

Extended User Evaluation

Faiorreate Additionell usava Beainds

M RDT&E

□ Procurement

*Field Experiment

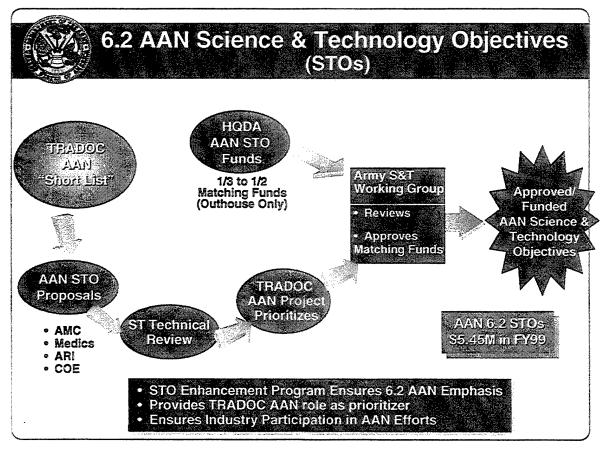
With Few Exceptions, All Residuals Are Used in Field Experiment and Extended User Evaluation



Developing the S&T Investment Strategy for AAN

- S&T community supporting AAN process
- Most ongoing 6.1 and 6.2 efforts relevant
- Expect to realign 6.1 (~30%) and early part of 6.2 accounts (~15%)
- Maneuver
 Positional Adventage
 Control Ground Attrition
 Firepower
 Precision Strike
- Developing new Strategic Research Objectives for 6.1
- Developing Short List of enabling technologies for 6.2 Areas for *increased* emphasis
- Concentrate on affordable technical approaches

Technology focus on Army-unique long term challenges





SUMMARY

- Army S&T Program is Focused on the Warfighter
- Demonstrations Evaluate Military Value of New Technologies and Corresponding Concept of Operations
- Strong Emphasis on ACTD Approach Assures Rapid Transition of New Capabilities into the Hands of the Warfighter
- S&T Investment Enables Technology Evolution to AAN and Maintains Battlefield Superiority